

# Virginia RECORD

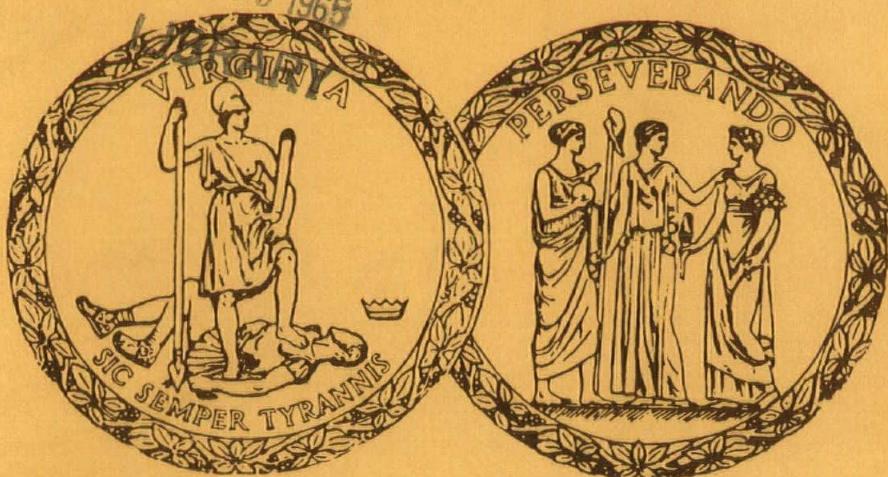
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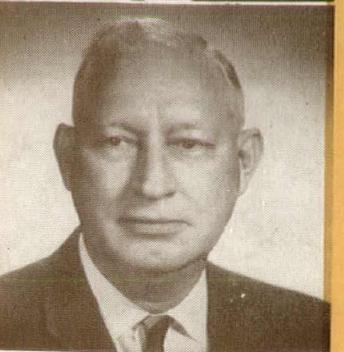
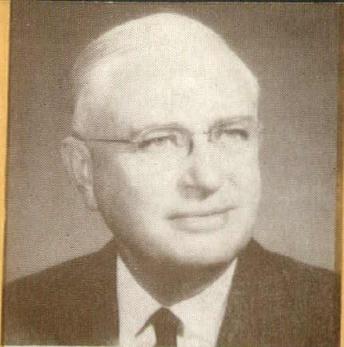
## CONTRACTORS' BOARD Safeguard of the Public

*also presenting*

VIRGINIA

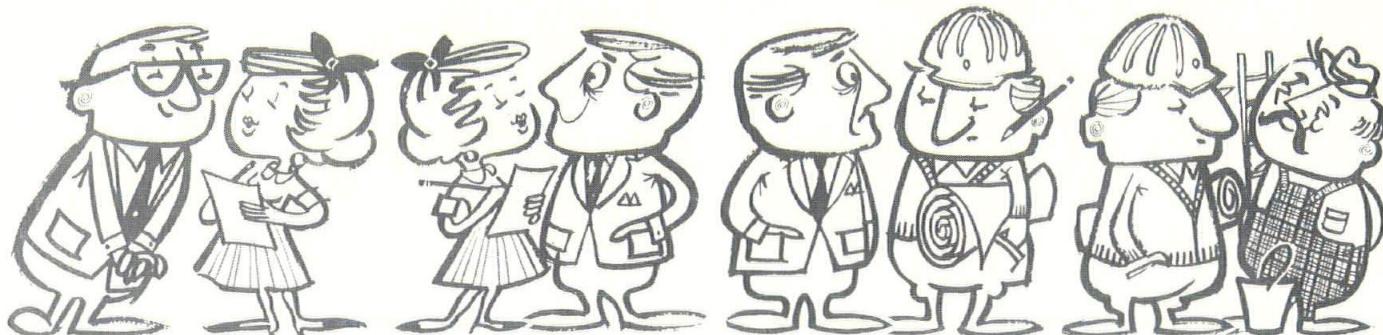
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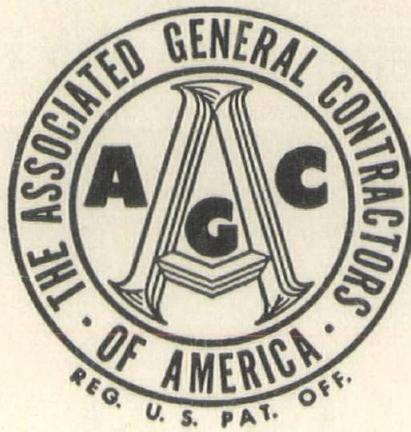
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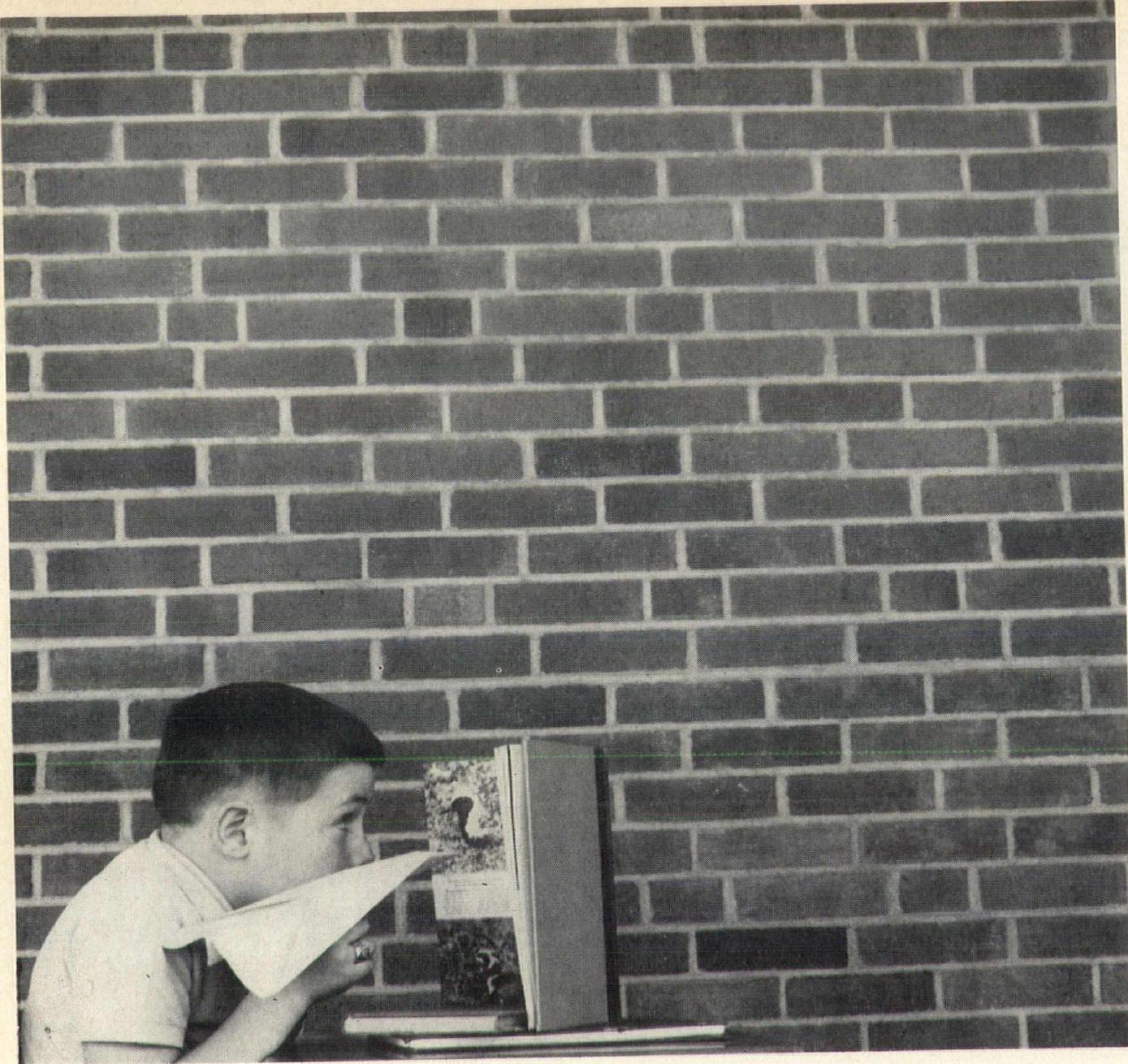
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### COVER NOTE:

The strip of photos on the cover show the key figures of the State Registration Board for Contractors. From the top down, the men are A. B. Burton, chairman; J. W. Enochs, Jr., vice chairman; Edward L. Kusterer, executive secretary; and Donald E. Ball, William H. Reid, and Wellford Ross Sutherland, Jr., board members.



## Crippled Childrens Hospital Donation Day

• Donation Day, falling this year on November 23, is the one time in each year that Crippled Children's Hospital asks for contributions. This institution is the only hospital in the state providing free treatment for indigent crippled children, and care provided includes medical, surgical, and corrective care with physical therapy, speech therapy, eye surgery and dentistry.

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To meet the annual budget of \$444,709, the amount of \$160,000 is needed. The hospital receives benefits from neither the United Givers Fund or Easter Seals.

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"Highway Approach Ramp Collapses Killing Workmen; Sub-Standard Materials Used in Construction."

The newscaster intoned: "It was learned today that the materials used in the city's new multi-million dollar public building are 15 per cent straw. The contractor is under investigation."

These are not fictitious incidents—they really happened. But not in Virginia.

Public buildings and roads are built with taxes administered by public officials. Public officials in Virginia, both state and local, are known for their honesty, for their cold shoulder attitude toward graft and corruption.

Competition among the contractors is so keen, too, that any dishonest ones soon would be weeded out by their betters, whether it be work for a municipality or the private property owner, says Edward L. Kusterer, executive secretary of the State Registration Board for Contractors.

What Kusterer is more hesitant to add is that the very existence of the Contractors' Board is both protector and deterrent. It is a protector of the public which pays for the work either with private funds or taxes and a deterrent to the blatantly unqualified contractor as well as the man who operates in the gray.

Kusterer's hesitancy is based on modesty, though, not on lack of awareness of what the board has done in protecting the public from losing millions, or even billions, of dollars to unqualified or inadequately financed or trained contractors since it was authorized by the Virginia General Assembly in 1938.

Initially the protection to the public takes place in the board's

# CONTRACTORS' BOARD SAFEGUARD OF THE PUBLIC

*by*

PAT BRYANT

office, located in the Hotel Richmond-West. There come the applications from Virginia and non-Virginia contractors of all classifications seeking to undertake jobs of more than \$20,000 in the state. The applications are carefully screened and investigated and then passed on, with the investigative findings, to the five-member board for action. Upon approval a contractor is issued a certificate designating the nature of the work he is authorized to do in Virginia for a year. The certificate must be renewed each year or whenever there is a change in ownership or the type of work to be done.

Lack of certification should not indicate dishonesty or inferior qualifications on the part of the contractor undertaking smaller jobs. Although many do seek and receive registration, the law does not require this of any contractor doing work for which the bid is under \$20,000.

So much for the initial hurdle. What happens if a registered contractor errs or is charged with wrong-doing? The board also receives these reports on both general and sub-contractors and an investigation is conducted. If there is evidence to indicate wrongful action, the contractor comes before the board to answer the charges. If found guilty, the contractor may lose his license or certificate.

The board may revoke the certificate of registration of any general or sub-contractor who is found guilty, after an appropriate hearing, of any fraud or deceit in obtaining the registration, or gross negligence, incompetence or misconduct in the practice of his profession, or willful violation of any provision of the registration law. The contractor may appeal the decision of the board and take his case to the courts if he desires.

So seldom does this happen,

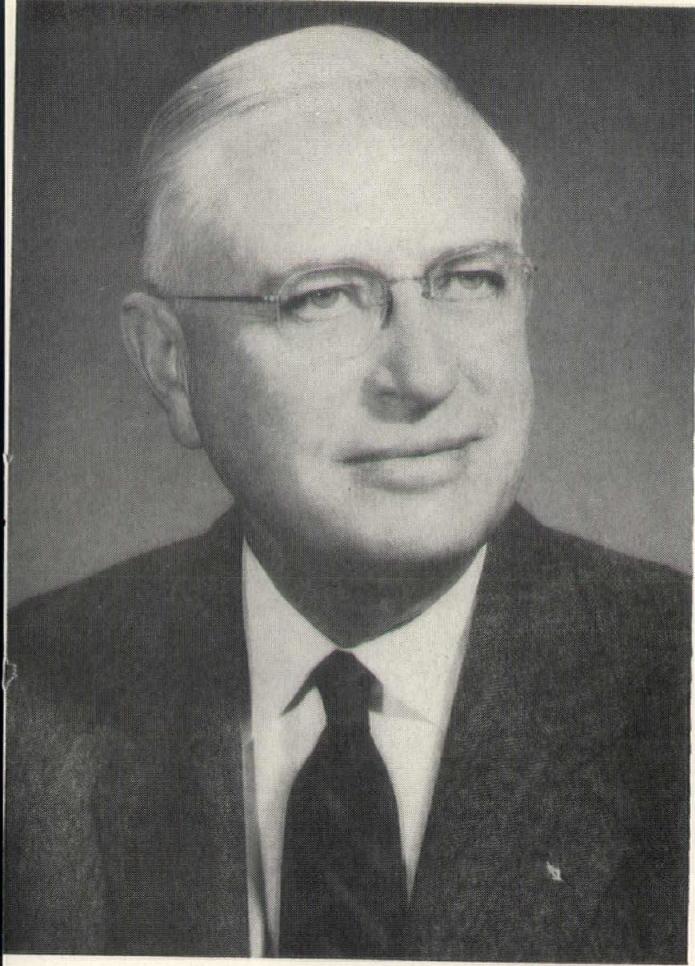
though, that Kusterer is unable to recall one instance when a certified contractor has been charged with using inferior materials and only rare instances of inferior workmanship. Knowledge that the license or certificate to do business in Virginia can be lost for dishonesty—or for hiring a non-certified subcontractor—is deterrent enough for most contractors.

This is not to say that there are no reports of improper actions by the contractors but most fall into two categories: (1) disgruntled private homeowners who were dissatisfied with the way the cabinets were installed or the tiles laid or (2) persons knowing of contractors doing jobs of \$20,000 or more without being certified. In the former case Kusterer advises that homeowner and contractor get together and talk. "I advise the complainant to talk to the contractor nicely and not get mad at him. In most of these cases it's a matter of a breakdown in communications."

Often the complaints about residential contractors come from housewives. They generally involve firms doing jobs of under \$20,000 and not required by law to be registered. Then Kusterer recommends that the complainant talk with an attorney—the board has no authority in these cases.

When a contractor undertakes a job of \$20,000 or more without having registration or if he is registered but hires an unregistered subcontractor, the board's action can be swift and final. The board has the authority in these cases to request all work on the job to stop immediately and that the contract be terminated. Should the contractor fail to comply with the board's request, then the case is turned over to

*(Story continued on page 12)*



A. B. BURTON, Lynchburg  
*Chairman, State Registration Board for Contractors*

• A. B. Burton of Lynchburg is chairman of the State Registration Board for Contractors and president of A. B. Burton Company, Inc.

Burton was educated at Mars Hill College, Mars Hill, N. C., and was first employed by the First National Bank of Danville. In 1922 he joined the Tobacco Growers Association and remained with that organization until 1925 when he became affiliated with Chandler Brothers, Inc., at Virgilina. In 1941 he organized his own firm and moved to Lynchburg. His company was incorporated in 1945.

Burton is past president of the Virginia Road Builders Association and chairman of the Advisory Council on Nursing Training for Virginia. He is a member of the Masonic Temple, Scottish Rite, York Rite and Shrine and past potentate of Kazim Temple, A.A.O.N.M.S. He is a member of the board of trustees of Shriners Crippled Children's Hospital, Greenville Unit.

In addition, Burton is a member of the advisory board of the First and Merchants National Bank, board member and chairman of the building committee of Seven Hills School, past president of the Lynchburg Kiwanis Club and member of the board of directors of Boonsboro Country Club. Burton is a member of Rivermont Presbyterian Church where he is member of the board of elders and president of the Fellowship Bible Class.

Burton has a second major interest—farming—and he owns a 600 acre farm in Halifax County where Black

(Continued on page 12)

*To tell the Virginia Story*



JAMES W. ENOCHS, JR., Hopewell  
*Vice Chairman*

*(Foster Studio)*

• The present vice chairman of the Contractors' Board is James Wilson Enochs, Jr., of Hopewell, president of J. W. Enochs, Inc.

Enochs was born in Hopewell on May 26, 1928. He was graduated from Hopewell High School, received a B.S. degree in engineering from Virginia Military Institute and did a year of graduate work at the Wharton School of Finance and Business of the University of Pennsylvania. He served as an officer in the United States Air Force engineers with assignments in Massachusetts and Korea before being discharged in 1952.

The Board member held several positions with J. W. Enochs, Inc. before becoming president in 1958. He also is a former secretary, treasurer and director of Battleground, Inc., builders and developers, and former general manager of Virginia Perlite Corp.

Enochs is now president and director of the Appomattox River Basin Development Corp.; a member and former chairman of the Fort Lee Army Advisory Committee; a director of the Petersburg-Hopewell Gas. Co.; a member of the advisory board of the Hopewell Branch of State-Planters Bank of Commerce and Trusts; and a member of the Virginia Ports Authority.

In 1954, Enochs was elected to the Hopewell City Council and served as mayor from 1956 to 1958 and as vice mayor from 1958 to 1962. He was named to the Contractors' Board in 1962. He also is a director of the Chamber of Commerce and former director of the Retail

(Continued on page 12)



(Colonial Studio)

EDWARD LEO KUSTERER, Richmond  
*Executive Secretary*

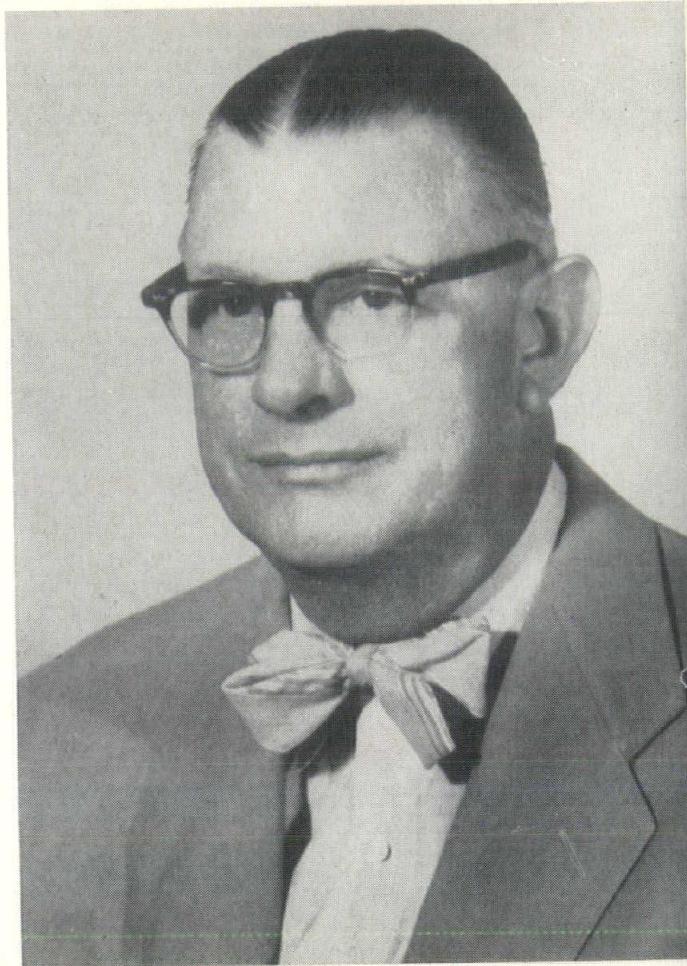
• Edward Leo Kusterer is the second executive officer of the State Registration Board for Contractors, assuming that post in December, 1953, and succeeding the late Charles P. Bigger.

He was born in Richmond on February 20, 1910 and educated in parochial and public schools.

Kusterer began his career in the mechanical line and later entered the administrative field. He spent 17 years with the U. S. government in various capacities including personnel and general administration. Among his positions were personnel officer for the National Park Service, chief of the property disposal division of the War Assets Administration and production control officer of the Public Housing Administration.

During World War II Kusterer served in Naval Intelligence and was a line officer in the Southwest Pacific area. He attained the rank of lieutenant senior grade.

Kusterer is a member of the Roman Catholic Church and the American Legion. He is a Past Grand Knight of the Richmond Council of Knights of Columbus and past district deputy of the organization; past president of the West End Catholic Men's Association and past president of the McGill Catholic Union.



DONALD E. ("PETE") BALL, Falls Church  
*Board Member*

• Donald E. "Pete" Ball of Falls Church has been a member of the Contractors' Board since 1955.

A native of Clarendon where he was born in 1905, Ball was first appointed to the board by Gov. Thomas B. Stanley and was reappointed by Governors Almond and Harrison. He served as chairman in 1963-64.

Ball was educated in Arlington County schools and was a professional baseball pitcher with teams in Raleigh, N. C. and Nashville, Tenn.

He began his contracting career with the Northern Virginia Construction Company, becoming secretary-treasurer and chairman of the board of that firm. He also is former president of the Virginia Sand and Gravel Co., Inc. In June, 1964, a syndicate of which he is a member purchased Rochester Ropes, Inc. at Culpeper and he vice president of that corporation.

Ball is a former director of the American Road Builders Association and former board member of the Virginia Manufacturers Association. He is a past president of both the Virginia Road Builders Association and the Virginia Minerals and Aggregates Association.

"Pete" Ball has served as president of the Fairfax Hospital Association since 1955. He is a corporate member of the board of trustees of Alexandria Hospital, board member and past president of the Washington Golf and Country Club, member of the Alexandria and Fairfax County Chambers of Commerce and member and past president of the Mount Vernon Kiwanis Club. Ball is

(Continued on page 12)



WILLIAM H. REID, Suffolk  
*Board Member*

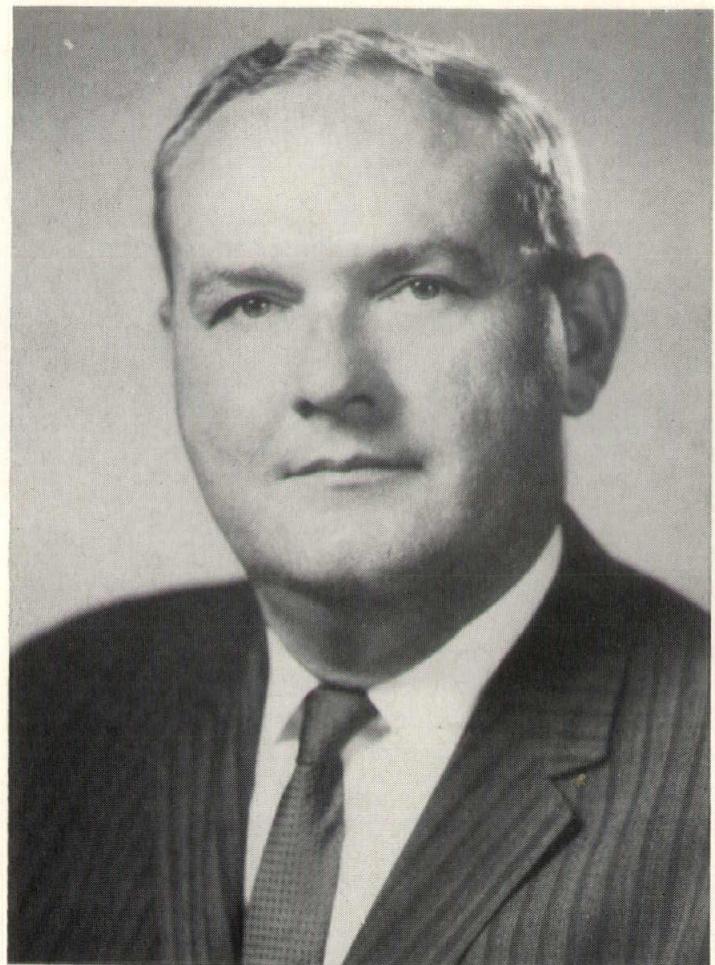
• William H. Reid of Suffolk is serving his second term as member of the Contractors' Board.

A partner in Reid & Hope, a building and industrial construction firm with its main office in Suffolk, Reid was first appointed to the board by Gov. J. Lindsay Almond Jr. on June 3, 1960. He was reappointed for a second one-year term by Gov. Albertis S. Harrison on June 2, 1965. He was elected chairman for 1964-65.

Reid was born in Elizabeth City, N. C., and after completing his education moved to Norfolk where he held executive positions with several construction companies before entering the Navy during World War II. He served from 1943 to 1946 and was discharged as a lieutenant senior grade. While overseas he was an engineering officer in a naval construction battalion on Saipan and Okinawa. When he returned to the United States after the war he founded the contracting firm of Reid & Hope.

Reid is a steward and past chairman of the official board of Oxford Methodist Church in Suffolk. He is a Rotarian and former director of the Rotary Club; member of the American Society of Military Engineers and the Engineers Club of Hampton Roads; serves on the advisory board of the Seaboard Citizens Bank in Suffolk; is a member of the Suffolk School Board and now is a director of the Virginia State Chamber of Commerce. He also is former president and director of the Suffolk-Nansemond Development Corporation and former director of the Suffolk-Nansemond Chamber of Commerce; a member of

(Continued on page 12)



WELLFORD ROSS SUTHERLAND, JR., Richmond  
*Board Member*

• Wellford Ross Sutherland, Jr. is a resident of Richmond where he was born December 7, 1921. He was educated in Richmond public schools and attended Virginia Polytechnic Institute Extension in Richmond.

Sutherland has been affiliated with Hughes-Keegan for 31 years, starting work with the firm at the age of 12 and working there in various capacities after school and during summers. In 1947 the company was reorganized and Sutherland became a stockholder and an officer in Hughes-Keegan, Inc. He was elected president in 1953, a position he still holds.

During World War II Sutherland served in the engineering department of the U.S. Naval construction battalion in the Pacific theater for three and one-half years.

Sutherland was appointed to the Contractors' Board by Governor Harrison on July 1, 1963.

Sutherland's hobbies are golf and cabinet making and he is a past president of the Richmond Hobby Club. He is a member of St. Giles Presbyterian Church and a past commander of American Legion Post No. 316. He was one of the founders and a two-term president of the Richmond Area Municipal Contractors Association. He also is a member of the Country Club of Virginia and the Commonwealth Club.

He is married to the former Mary Neal and they have one daughter, Elizabeth.

## CONTRACTORS' BOARD

(Continued from page 8)

the local commonwealth's attorney and the local court is asked to issue an injunction or restraining order.

The board usually takes a somewhat kindly attitude about these work-stop orders, though. "We don't want to penalize the owner who's innocent so we allow time to finish putting on the roof of a house or to complete footings for a new building," says Kusterer. Work-stop orders apply to all types of contracting. Recently the board brought to a halt work on construction of a new department store in northern Virginia when it was learned that the registered contractor had hired a non-registered subcontractor to do the excavating.

If the board receives a complaint against a registered contractor, then the accused party is written to and the charges outlined. If investigation proves there is basis for the charges, the contractor is given a chance to take corrective action but also is reminded that state law provides for a hearing before the board and possible subsequent loss of registration.

One contractor faced this alternative a few years ago and decided to take his chances on the board rather than the property owner. He appeared before the board with his attorney, prepared to plead his innocence. But when accused and attorney were confronted with actual photographs of shoddy workmanship, the attorney turned to his client and advised him to withdraw his application for renewal of his certificate.

Here, let's have a word of caution to the casual reader who sees the board as a good place to retaliate against the builder who, he thinks, sold him a poorly built house. First, does he do jobs of only under \$20,000? If so, he is not required to be registered.

Secondly—and this is vital—is he a builder, only, and not also a contractor? Again, he is not required by law to be registered although many are voluntarily and all are encouraged to be by home-builders associations.

A builder is one who builds and sells a finished product. A contractor is someone who hires his services to others to construct from someone else's plans—the landowner (or property owner if additional work is to be done on existing facilities) buys the contractor's integrity and competence. A builder may construct, say, ten houses on land he owns and offer them for sale to buyers but it is the completed house on a parcel of land that is finally bought.

Perhaps those two words used above to describe that which an owner seeks in hiring a contractor—competence and integrity—also are clues as to why there is so much reliability among men certified to do business in Virginia. Certainly they are major requirements in getting Contractors' Board certification and are characteristics most sought in the pre-qualification investigations.

A contractor wanting to operate in Virginia must submit an application at least 30 days prior to a board meeting (meetings are held in January, April, July and October and generally in Richmond). This provides time for Kusterer and his staff to complete a thorough investigation, largely by mail, of the applicant. And thorough it is too. Woe betide the man who thinks he can hide something in his past. The man who just "forgets" to mention a prison record for fraud might as well forget about contracting in Virginia, at least for a few years; whereas another man who's proven himself in his business and personal life over a period of years since a felony

(Continued on page 27)

## Board of Directors

(Continued)

### BURTON (from page 9)

Angus cattle and Yorkshire hogs are raised. Other interests include hunting, fishing and hunter type horses and ponies.

### ENOCHS (from page 9)

Merchants Association and Hopewell Rotary Club.

Enochs was a charter member of the board of directors which founded Hopewell College and now is a member of the college's advisory board. A registered civil engineer, Enoch is a member of the American Society of Civil Engineers. Other honors include membership in the Appomattox Manor Preservation Corp., charter membership and past directorship of Jordan Point Country Club and honorary membership in Kappa Alpha Order. He is a member and former vestryman of St. John's Episcopal Church.

Two significant honors were accorded Enoch in 1961—he was given the Hopewell Junior Chamber of Commerce Distinguished Service Award and was named the Outstanding Young Man of the Year in Virginia by the state Jaycees.

Enochs is married to the former Lillian Cleveland Whittier of Atlanta Ga., and they have two children: James Wilson Enoch, III and Margaret A. Enoch.

### BALL (from page 10)

member of Kemper Lodge No. 64, AF and AM, Falls Church, and of Ken Temple Shrine, Alexandria.

Ball is married to the former Miss Harriet Nourse of Falls Church and they have two daughters.

### REID (from page 11)

the Suffolk German Club and Cedar Point Country Club; a trustee of the Old Dominion College Educational Foundation and in 1965 was made an honorary alumnus for his distinguished service to that institution.

Reid is married to the former Virginia Reed West of Suffolk and they have three children: Mrs. Herbert W. Happel of Virginia Beach, William H. Reid Jr., a freshman at VPI, and Rebecca Jane Reid, a junior at Suffolk High School.

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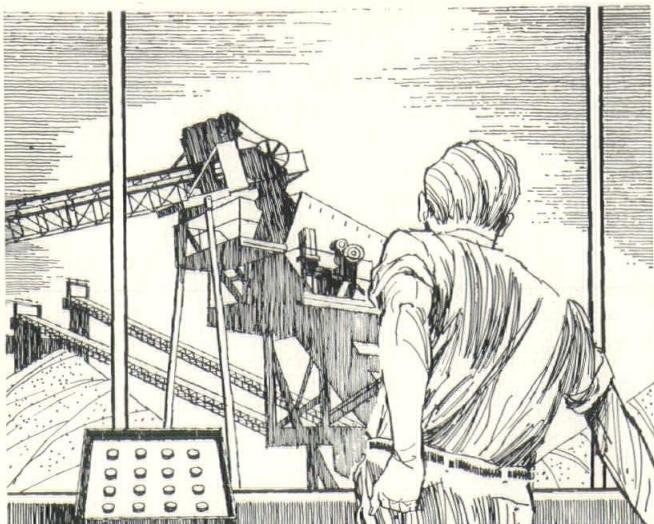
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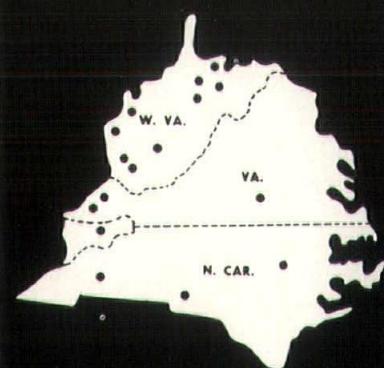
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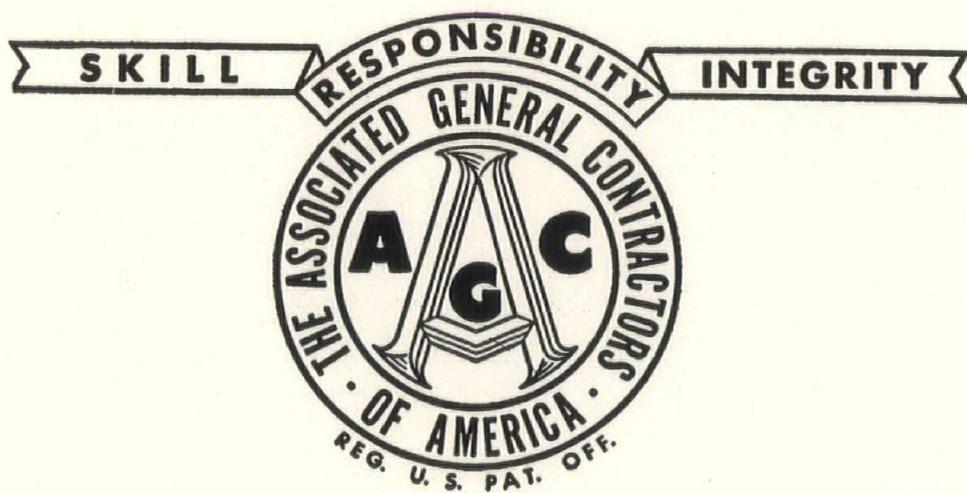
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● Disaster leaves in its wake misery and confusion. Preparedness is the best solution to its aftermath. This state of preparedness is achieved by emergency planning. It is a condition in which the construction industry has a vital interest and plays an important part.

Through the Associated General Contractors of America, the construction industry has tailored its skills and capabilities to its emergency planning role by a unique program called PLAN BULLDOZER.

Whether the disaster is an earthquake, explosion, flood, fire, snowstorm, tidal wave, windstorm, or a war, the contractor's mission is to furnish materials . . . operate equipment . . . and supply skilled personnel as long as necessary under the direction of the civil or military authority in charge of disaster relief.

PLAN BULLDOZER is a program to enable the contractor to carry out this mission with the greatest possible speed and efficiency.

The Virginia Branch—Associated General Contractors of America, under the Chairmanship of Samuel Hopkins Shrum, is presently drafting PLAN BULLDOZER for implementation in the Commonwealth of Virginia. Seven District Chairmen, to correspond with the seven Districts of the Virginia Branch—AGC, have been selected by Mr. Shrum to coordinate the program on a local level, and the State Coordinator for PLAN BULLDOZER will be Robert B. Woodward, Executive Secretary of the AGC in Virginia.

Key state officials, as well as representatives of the Bureau of Docks and the Corps of Engineers, have indicated enthusiasm over the possibility of PLAN BULLDOZER being adopted for Virginia, and have pledged their cooperation. Governor Harrison has also expressed keen desire to see the program activated in the near future, and has asked appropriate state officials to extend their cooperation.

The Richmond offices of the Virginia Branch—AGC will serve as state headquarters for PLAN BULLDOZER, and will be equipped with standard disaster relief equipment such as priority telephone facilities, battery-operated universal channel radio, portable TV set, detail maps of the state outlining major and secondary arterial systems, and up-to-date lists of all major construction equipment available throughout the state.

The seven State Districts will be headquartered in Richmond, Norfolk, Altavista, Arlington, Charlottesville, Roanoke and Harrisonburg. Each district chairman will have personnel under him responsible for five major areas of disaster relief work: (1) Personnel, (2) Procurement and Dissemination of nature of disaster, (3) Liaison Personnel with authority being served, (4) Procurement of small tools and

● Samuel Hopkins Shrum, of Harrisonburg, president since 1961 of Nielsen Construction Co., Inc., was born at Dayton, received an undergraduate degree in architectural engineering from VPI and did graduate work at Westminster College in New Jersey.

His impressive career reflects his many interests. From 1933 to 1942, he was partner of George E. Shrum & Son, Masonry Contractors; production engineer for Newport News Shipbuilding & Dry Dock Co., 1942-45, and executive vice-president, general manager, treasurer and director of Nielsen Construction Co. during the years from 1945 to 1961, when he became president. This Harrisonburg company specializes in the planning and construction of churches, hospitals, homes for aging, schools and commercial structures.

Mr. Shrum has been executive vice president of Shen-Valley Corp. and secretary-treasurer of Valley Developers, Inc. since 1964. He also served as board member and executive vice president of Alexandria Prestressed Concrete Co., Inc. in 1961.

Professional affiliations include the National Small Business Men's Assn.; National Labor Management Foundation; the Rockingham Development Corp.; National Right to Work Committee of Washington, D. C.; Virginia Branch, A.G.C.; Emergency Planning Committee, A.G.C., Inc., of Washington, D. C.; Engineers Society of Newport News, 1942-45.

Mr. Shrum is a member of the board of directors, chairman of Capital Stock Committee and vice chairman of the Building Committee of Rockingham National Bank. Member of the board of trustees of Sunnyside Presbyterian Home, he also served as its assistant treasurer (1952) and as chairman of finances, along with additional responsibilities.

He has been a member of the board of trustees and vice president of the Massanetta Springs Bible Conference, director of the National Opera Co. of Washington, and member of the Newport News Choral Society. He is currently a member of the Rockingham Union Lodge No. 27 of Ancient Free and Accepted Masons and the Harrisonburg Rotary Club. In his affiliation with the Presbyterian Church, he has served extensively at local and national levels.

Married to the former Evelyn Vaughan of Lynchburg, Mr. Shrum has two children.



SAMUEL H. SHRUM



PLAN BULLDOZER EMBLEM

This is the official emblem used by all contractors participating in PLAN BULLDOZER. It is the official emblem of the program throughout the nation, and can be displayed only by those officially certified as PLAN BULLDOZER personnel. The use of this distinctive emblem identifies participants, their equipment and personnel . . . and will permit access to those displaying the emblem to disaster areas.

supplies for support, and (5) Public Relations and Communications.

These prime posts will be deeply echeloned so that every key official will have one or more alternates to assist or replace him, depending on the circumstances.

When will PLAN BULLDOZER come to the rescue? To us, there is a "disaster" only when public facilities cannot arrest further damage to human or property values, or re-establish an orderly physical environment. Our services will be directly available to any legally constituted authority or authorities conducting a disaster fight.

As our object is to give service, not demand it, we shall prepare and execute our plans with minimum inconvenience to the public and its officials. Also, planning and preparation will be accomplished without cost to the general public.

As mentioned before, but because it is so important in this type of program, AGC chapter disaster staff positions will be deeply echeloned to allow for 24-hour, 7-day operations, thus avoiding a breakdown in the program because of absence from the city of staff personnel . . . or as a result of disaster casualties.

Although PLAN BULLDOZER is no better than the personnel manning and directing it, the heart of the program is the availability of various heavy equipment so vital in disaster areas. Selecting disaster equipment at random, we will list availability of items such as air compressors, backhoes, barges, dragline buckets, steam boilers, fuel carriers, cranes, derricks, diving equipment, rock drills, generators, graders, jacks, concrete mixers, motorboats, pile drivers, bituminous plant mixers, rock crushers.

(Continued on page 22)

# National A.G.C. Committeemen

• The following members of the Virginia Branch—AGC have been either appointed or reappointed to various National AGC Committee Posts and Directorships for 1965-66. These assignments represent recognition of their talents which have been applied on a state level, and their expert knowledge of construction industry technology highly qualifies them for these important national assignments:

WILLIAM G. BRYSON, Tidewater Construction Corp., Norfolk, *Safety Engineers* (AGC Joint Cooperative Committee).

C. CLINTON CARPENTER, Carpenter Construction Co., Inc., Norfolk, *Construction Industry Manufacturers Association*—AGC (Joint Cooperative Committee).

AARON J. CONNER, Aaron J. Conner, General Contr., Inc., Roanoke, *Membership Development Committee—Building*.

JAMES F. HOPE, Reid & Hope, Suffolk, *Bureau of Yards and Docks Task Unit #3* (Contracts, Forms and Specifications).

ROBERT E. LEE, R. E. Lee & Son, Inc., Charlottesville, *Apprenticeship and Training Committee and Construction Education Committee*.

MARVIN W. LUCAS, Luke Construction Co., Inc., Norfolk, *Bureau of Yards and Docks Task Unit #3*.

GEORGE R. MARTIN, Martin Bros. Contractors, Inc., Roanoke, *Membership Development Committee—Building*.

B. F. PARROTT, SR., B. F. Parrott & Co., Inc., Roanoke, *Construction Education Committee, Public Relations Committee, and American Society for Engineering Education*—AGC (Joint Cooperative Committee).

FRED L. SHOWALTER, JR., F. L. Showalter, Inc., Lynchburg, *American Public Works Association*—AGC (Joint Cooperative Committee).

SAMUEL H. SHRUM, Neilsen Construction Co., Inc., Harrisonburg, *Emergency Planning Committee*.

RICHARD F. TOMBLYN, R. F. Tomlyn Construction Company, Vienna, *Soil Conservation Service*—AGC *Liaison Committee*.

Elected directors were C. Clinton Carpenter, Carpenter Construction Co., Inc., Norfolk, Director, Highway, 1966, and Robert E. Lee, R. E. Lee & Son, Inc., Charlottesville, Director, Building, 1967. B. F. Parrott, Sr., of B. F. Parrott & Co., Inc., Roanoke, was elected Associate Director, 1965-1966.

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# **Warehouse and Storage Facilities**

## **Norfolk Ship Base**

• The fourth phase of an expanded Norfolk base for the U. S. Coast & Geodetic Survey has been completed by Carpenter Construction Co., Inc., Norfolk contractors. This base became Region I Headquarters last summer when ten district headquarters were consolidated into four regional ones. Region I includes states on the Eastern Seaboard and the Gulf of Mexico from Maine to Alabama.

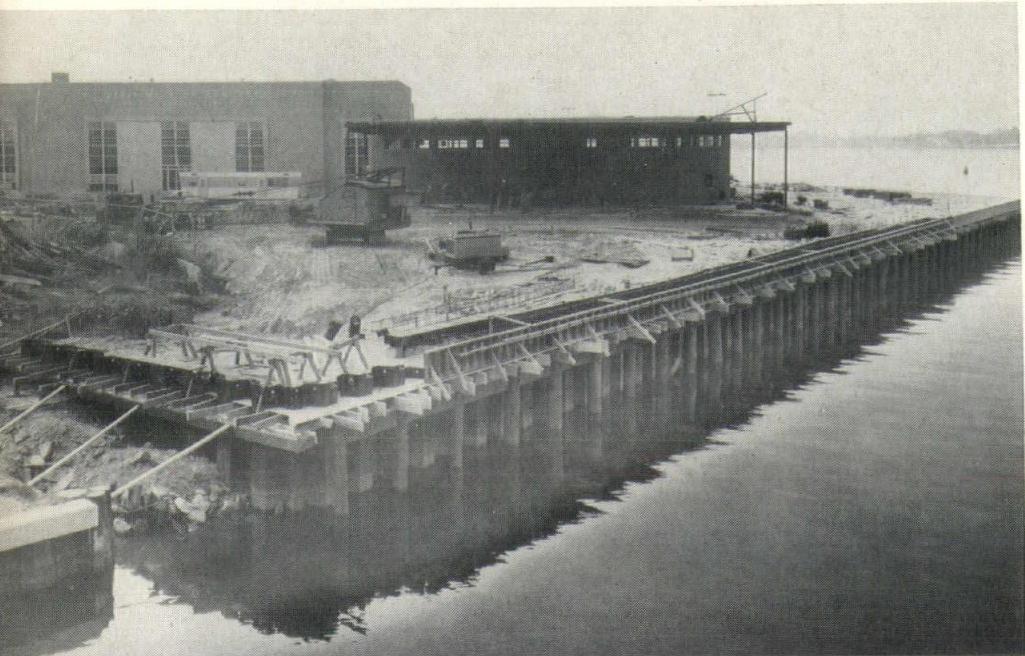
In addition to construction of a warehouse facility and adjacent open boat storage, the Carpenter assignment also included approximately 325 lineal feet of steel sheet pile bulkhead, tie backs and fender system, renovation of part of an existing building, demolition of an old bridge abutment, paving and other associated site work, amounting to a total cost of nearly \$400,000.

The site of the work at the foot of York Street was originally the Norfolk Terminal of The Atlantic Coast Line Railroad, the first floor of whose terminal building, about 140 by 50 feet, was renovated from warehouse into office and laboratory space.

The rectangular one-story concrete block warehouse measures 83 by 102 feet, has aluminum awning windows and a built-up roof on steel deck.

The adjacent storage area is covered and measures approximately 52 by 83 feet.

A problem was presented by the limited area of the site. The engineers,



John A. Hoffman & Associates, of Norfolk, found it necessary to run the anchorage system for the steel sheet pile bulkhead under a portion of the new warehouse storage area. Since all construction was on piling, the building foundation piles had to be spaced so as not to interfere or conflict with the location of the bulkhead anchorage. Because it was necessary to complete the bulkhead anchorage before the building and open storage foundations could be completed, scheduling difficulties were encountered.

Another scheduling problem arose from the necessity of having the new warehouse ready for use before beginning renovations to the existing building so that stores could be moved directly from the old warehouse space into the new, without interim storage.

Such problems delayed the planned completion schedule approximately two and a half months, six months having been the original time allotted for construction. Numerous change orders increased the contract amount by nearly \$70,000 over the originally awarded contract in the amount of \$327,000.

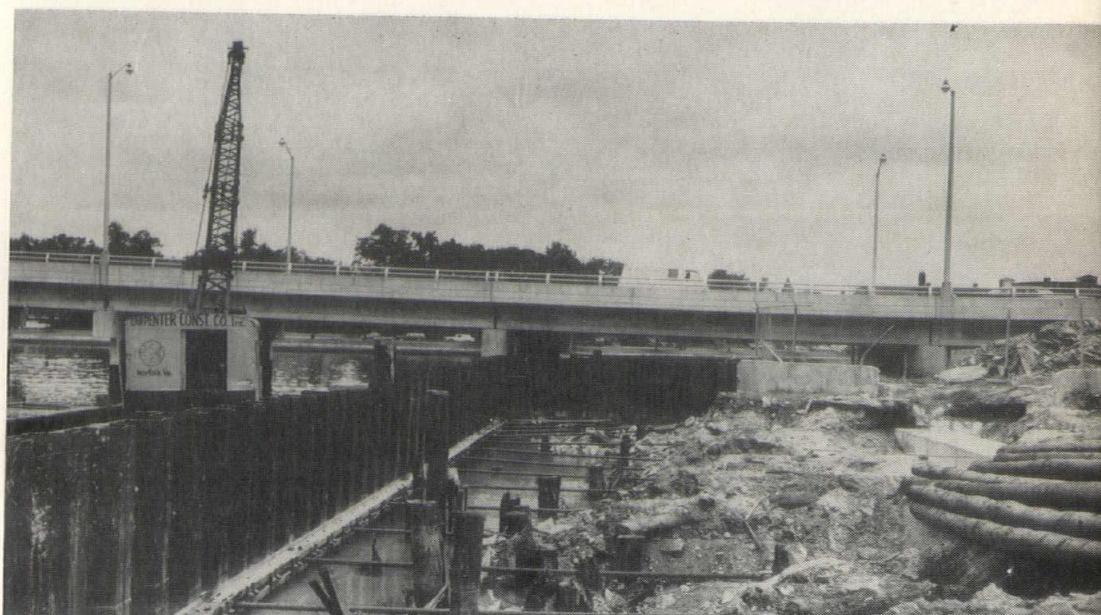
The expansion program calls for a total expenditure of \$1.4 million. The final phase is a two-story office building located to the right of the Carpenter project.

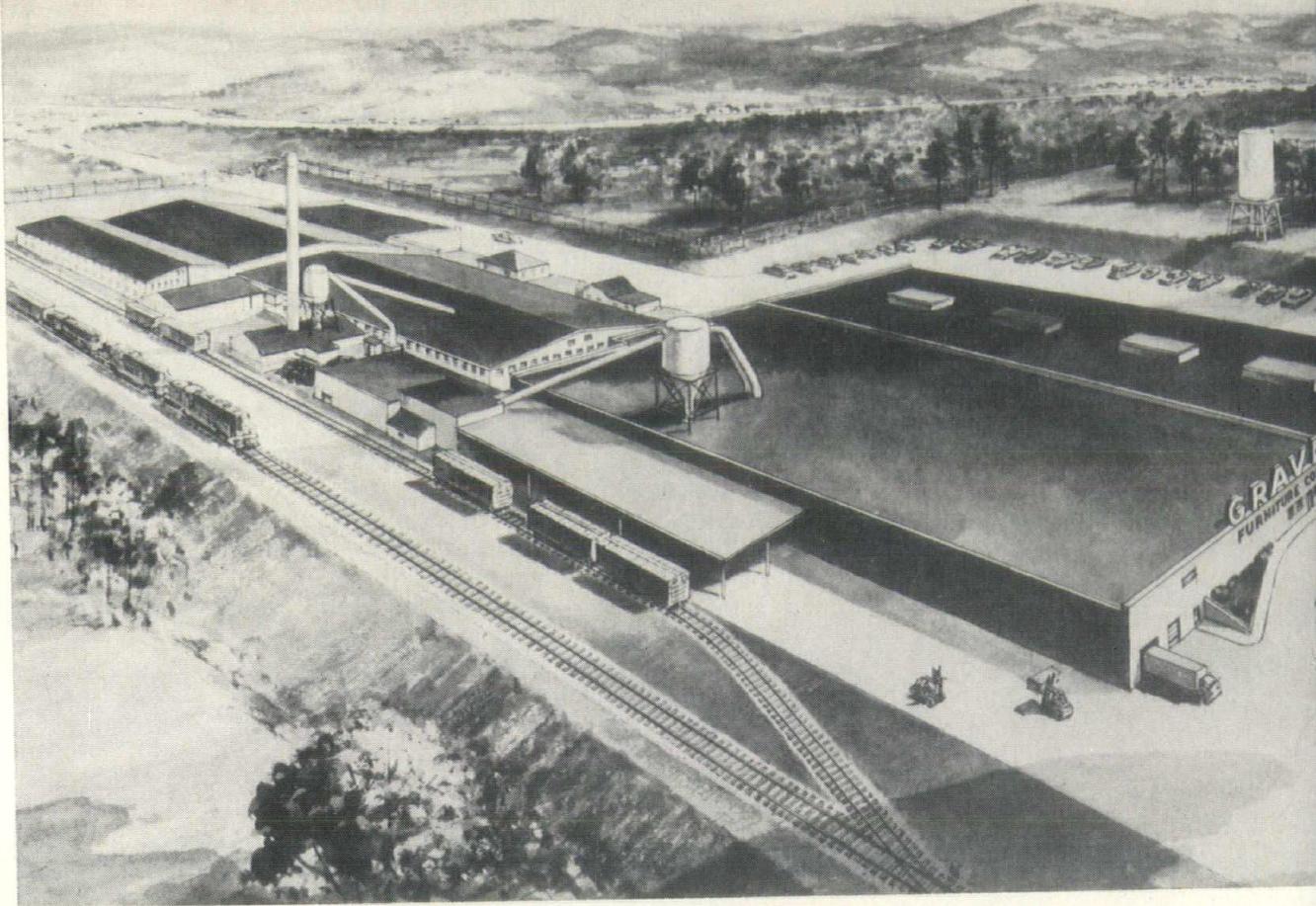
Architects associated on the project were Coast Engineering Co. and Joe D. Glenn, Jr. Carpenter did the work on excavating, piling, foundations, concrete, carpentry and weatherstripping.

Principal subcontractors and suppliers, all of Norfolk unless otherwise noted, included W. T. Stowe, Inc., Portsmouth, cast stone work, masonry; Chesapeake Steel, Inc., steel, steel roof deck and handrails; Virginia Sheet Metal & Roofing Co. of Norfolk, Inc., roofing; Walker & Laberge Co., Inc., windows and glazing; Burgess Brothers, Inc., Portsmouth, painting, waterproofing; John H. Hampshire, Inc., acoustical; Hampton Roads Plastering Co., Inc., plastering.

Others were Ajax Co., Inc., ceramic and resilient tile; Door Engineering, steel doors and bucks; W. T. Byrns, Inc., electrical work (Westinghouse lighting fixtures); Norfolk Air Conditioning Corp., plumbing, air conditioning, heating, ventilating; R. W. Hudgings & Son, Inc., fencing; Ames & Webb, Inc., paving.

Derrick was supplied by Coastal Machinery Co., flagpole by Warner Moore Co., Inc., and bollards and cleats by Richard Foundry Corp. Bethlehem Steel Company furnished steel for bulkheads and Atlantic Creosoting Co., Inc., timber for bulkheads and timber piles.





## GRAVELY FURNITURE COMPANY EXPANSION

A MILLION DOLLAR expansion program is underway for Gravely Furniture Company, Inc., Ridgeway, one of the pioneer firms in this historically predominant furniture-making area of the nation.

The program calls for a new plant addition that will more than triple the floor space of the company's manufacturing facilities and double the production capacity of the Ridgeway plant. In addition to the enlargement of manufacturing capacity and warehousing space, Gravely is erecting a modern new office building to round out the current expansion program. General contractor for both structures is Frith Construction Co., Inc., Martinsville. Plans called for completion by September 1st.

The new steel, brick and cinderblock building is being erected on the northeast end of the present manufacturing plant. The location of the office is just northwest of the enlarged manufacturing facilities. All are situated on an 11-acre tract a short distance east of U. S. Highway 220 on the outskirts of the Town of Ridgeway in southern Henry County.

The construction program marks a new phase in the growth of the firm that was organized in 1926 with initial annual sales of \$200,000. Now in its 40th year, Gravely's sales last year totaled \$3,500,000.

President Harry C. Gravely said the new facilities will be capable of an annual production at Ridgeway well in excess of \$5,000,000. The firm now employs 225 people, including office and supervisory personnel, with an annual payroll of \$1,000,000. When the new facilities are in full operation, President Gravely said employment is expected to rise to 350 with a payroll of about \$1,500,000.

Gravely manufactures a variety of upper quality, medium-priced furniture. "Case goods" marketed under the trade name of "Worth" accounts for approximately 50 per cent of present production. Included are bedroom and dining room furniture in correlated groupings, among them occasional pieces.

The company is also the world's leading manufacturer of floor clocks. The now famous "Grandfather", "Grand-

mother" and "Granddaughter" series accounts for approximately 30 per cent of the company's volume. In addition Gravely makes a variety of wall and mantel clocks.

Now in their fifth year of production the clocks are advertised extensively on a national basis and have been displayed in outstanding furniture exhibits throughout the nation, including the Pavilion of American Interiors at the New York World's Fair.

The company also stresses the manufacture of its namesake—"Ridgeway Tables"—a product that accounts for approximately 20 per cent of production and sales.

The new addition contains 127,000 square feet of floor space devoted entirely to manufacturing. The total floor space of present facilities is limited to less than 80,000 square feet. With this addition, the company will have more than 200,000 square feet devoted to production and warehouse facilities. The new two-story office building contains 9,500 square feet.

The manufacturing addition will be equipped with the most modern ma-



# Frith Construction Company, Inc., Contractor for Plant Addition And New Office Building

chinery available. Completely conveyorized, the plant will also be geared to a concentration on value and style. The machine room will occupy the ground floor of the two-story structure and will contain 46,000 square feet.

Half of the second floor will be devoted to a 34,000 square foot cabinet room and the other half will be occupied by the Finishing Department. One of the features will include equipment capable of finishing, drying, rubbing and otherwise completing furniture for packaging before it comes off the assembly or conveyor line. Quality production will be improved by temperature and humidity controls.

"The addition", President Gravely said, "has been planned to increase production but at the same time to improve quality and service". Long-range plans to consolidate company operations at one site for the sake of more efficient operations and higher production were being drafted last winter.

First organized in 1926 by the late R. P. Gravely Sr., the firm was originally known as Gravely Novelty Furniture Company. Initial operations were in a plant in Martinsville that previously had been operated as B. F. Gravely and R. P. Gravely, manufacturers of insulator pins and cross-brackets for telephone and other utility poles. Gravely's production for many years was devoted solely to promotional novelty furniture. During its first year the company had 50 employees and sales totaled \$200,000.

In 1947, Gravely's sales had grown to \$750,000 and one of its major steps forward was taken later in that year with the purchase of Ridgeway Furniture Manufacturing Company, a relatively new firm in the Henry County area. The newly acquired plant was operated as the Ridgeway Division of Gravely Furniture Co.

In subsequent years, company diversified production that at one time included manufacture of television cabinets (now discontinued), and moved successfully into the case goods market with the dining and bedroom correlated suites and occasional pieces marketed under the trade name of "Worth".

In late 1960, Gravely reduced its operations in Martinsville and carried on the bulk of its production at the Ridgeway plant.

After a gradual expansion of its line and the entrance into a diversified field, the firm resumed limited operations in the Martinsville plant with about a third of overall production, principally machining and finishing being done there. But the machinery was not suitable for up-styling and the manufacture of the types of furniture now stressed by the company, and it was decided the time had come to consolidate the operations at one site—at the Ridgeway Division location here.

With that intention in mind, the company last December sold its Martinsville land and plant to the newly organized Virginia Furniture Company and vacated the premises March 1st.

President Gravely said the company intends to make the expanded plant one of the most modern and efficient in the industry. A fast flow cooling system is being installed. The entire plant is being conveyorized, including the rough mill section. The kiln capacity is being doubled and automatic lifts and lumberyard equipment are being added to eliminate or minimize manual handling.

Adequately paved parking facilities are being provided around the plant site.

Concentration of production and service facilities at the site here will not affect transportation. The plant is situated alongside the Norfolk and Western Railway's Winston-Salem Division and the area is served by all major trucking companies.

The firm has a national sales force of from 55 to 60 individual salesmen in 35 territories and sales are to retailers exclusively. Displays are maintained at High Point, New York, Boston, Atlanta, Dallas, San Francisco, Los Angeles and Chicago.

Besides President Gravely, officers are as follows: Vice-president (Production) R. L. Rutter, and Secretary-Treasurer, R. W. Pyles. Directors include W. R. Broaddus Jr., B. F. Gravely, F. T. Gravely, H. C. Gravely, R. P. Gravely Jr., J. M. Pearl, R. W. Pyles, R. L. Rutter and R. M. Simmons Sr.

All the work was done from private plans by the owners, who also acted as their own subcontractors for paneling, lighting fixtures and electrical work on the office addition and for electrical work and heating and ventilating on the addition to the offices.

## SUBCONTRACTORS & SUPPLIERS (Martinsville firms unless noted otherwise)

### FACTORY ADDITION

FRITH CONSTRUCTION CO., INC., general contractor; Foundations, masonry, carpentry, waterproofing, millwork.

JOHN D. COX, Ridgeway: Excavating

WILLIAMS READY MIXED CONCRETE: Concrete

STRUCTURAL STEEL CO., INC., Roanoke: Steel, steel roof deck, windows, steel doors and bucks, handrails

LEONARD SMITH SHEET METAL & ROOFING, INC., Salem: Roofing

MARTINSVILLE GLASS CO.: Glazing

RICHARD L. SHOUGH: Painting

THE BONITZ INSULATION CO., Greensboro, N. C.: Acoustical

PRILLAMAN & PACE, INC.: Plumbing fixtures, plumbing

### OFFICES ADDITION

FRITH CONSTRUCTION CO., INC., general contractor; Foundations, masonry, carpentry

JOHN D. COX, Ridgeway: Excavating

WILLIAMS READY MIXED CONCRETE: Concrete

MARTINSVILLE IRON & STEEL CO.: Steel, steel roof deck, windows, steel doors and bucks, handrails

LEONARD SMITH SHEET METAL & ROOFING, INC., Salem: Roofing

SUPERIOR BLOCK CO., Charlotte, N. C.: Stone work

MARTINSVILLE GLASS CO.: Glazing

RICHARD L. SHOUGH: Painting

MARTINSVILLE CONCRETE PRODUCTS, INC.: Structural tile

THE BONITZ INSULATION CO., Greensboro, N. C.: Insulation, acoustical

CHARLES J. KREBS COMPANY, Roanoke: Resilient tile

BUILDING SUPPLY CO., INC., Millwork

PRILLAMAN & PACE, INC.: Plumbing, plumbing fixtures

VIRGINIA BLOWER CO., Collinsville: Air conditioning, heating, ventilating.



Left to right, Sam W. Hairston, president of the Virginia Concrete Masonry Association, and Charles Burgess, secretary-treasurer.

## Concrete Block Production Hits High

• At midpoint in the year, Sam W. Hairston, president of the Virginia Concrete Masonry Association predicted Virginia's production of concrete blocks will reach an all-time high in 1965, with an estimated 64,500,000 units.

Hairston stated that this Virginia industry produced a record of 62,000,000 units in 1964, valued at \$15,000,000—enough blocks to build a concrete masonry wall six and one-half feet high, 1,500 miles around the entire state.

"Concrete masonry units—erroneously called 'cinder blocks'—are a popular and versatile building material, and their manufacture contributes much to Virginia's economy," he said. "All of the raw materials used are produced in the state: portland cement, light and heavy aggregates, electrical power and water. Local rail and trucking facilities are used for shipping. For example, the manufacture of just the cement used in last year's production of

blocks required over 38,000 tons of coal."

The Association is the industry's co-ordinating agency on technical matters, specifications, marketing problems and public relations. Officers for 1965 are as follows: president, Sam W. Hairston, Lightweight Block Co., Roanoke; vice-president, William Galt, Valley Concrete Products, Harrisonburg; and secretary-treasurer, Charles Burgess, Richmond Block, Inc., Richmond.

The third meeting of the Association this year was to be held at 11 a.m., September 15, at the Blair House in Charlottesville. Reports were to be presented by the following committees: membership, J. B. Sapp and Ralph Slaughter; program, Robert Budd; freight rates, Basil Hogue and Kendall Sydnor; delivery costs, Henry Smiley; raw materials, Robert Frackleton and Mont Hubbard; promotion and publicity, Manuel Lipsitz and Earthum Forelines.

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## PLAN BULLDOZER

(Continued from page 16)

pumps, scows, road and airfield scrapers, tractors, trenchers, dumptrucks, tugs, tow boats, welding equipment and pontoons. These are just some of the major items of equipment involved in disaster relief programs, and a comprehensive list of available equipment will be maintained in each of the seven state districts—with a master list in the state headquarters in Richmond.

In summation, the Associated General Contractors of America, Inc. formed the first PLAN BULLDOZER operation in 1957. The plan has been instrumental in alleviating suffering, saving property and restoring services to the communities where it has been put into effect. The members of the Virginia Branch—AGC believe that the implementation of PLAN BULLDOZER demonstrates their willingness to accept their rightful responsibilities! Through the coordinated activities of the Association—working in concert with the duly constituted civil authorities—this plan can be made to work successfully.

Allied industries, interested parties, and the public in general are invited to comment on PLAN BULLDOZER, and to offer any constructive criticism that will enable the program to function better.

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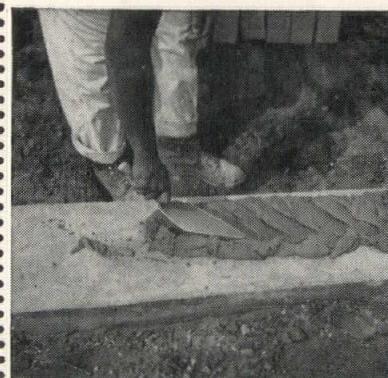
MAIN STREET AT UNION

DANVILLE, VIRGINIA

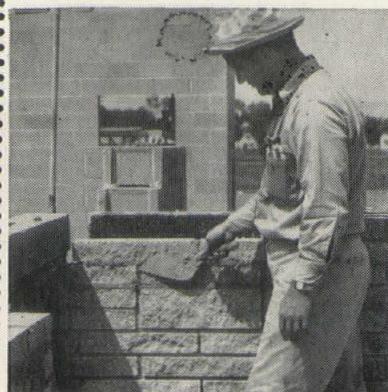
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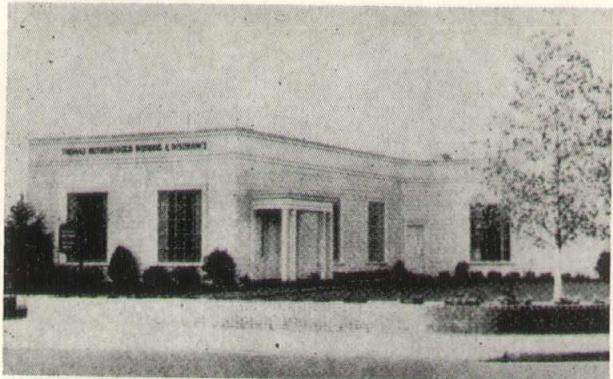
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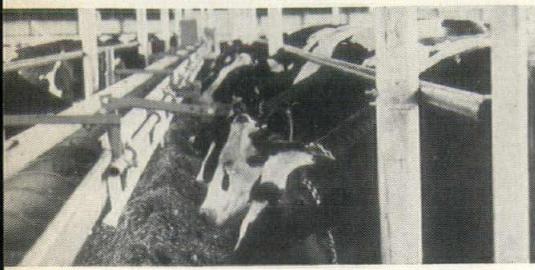
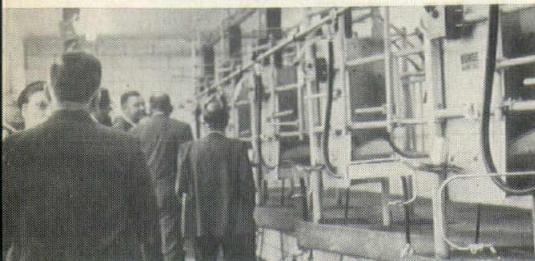


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## Show Window to Virginia Dairying

by Frank Hendren

If Nathaniel Bacon could see what's going on now at Curles Neck Farm, where he lived in the early 1670's, his scalp would probably tingle with awe!

For, insurrection against British Colonial Governor Berkeley and Indian fighting are the last things apparent today on these peaceful stretches of open country blanketing the north shore of the James, some 12 miles southeast of Richmond.

The leader of "Bacon's Rebellion" could feast his eyes on 6,000 acres, which comprise the present Curles Neck Farm and view about 750 head

of black and white Holstein cows and golden and white Guernseys. These are located at two different places, called the Strawberry Plains Farm and the Prospect Farm.

The cows provide the bread and butter income for the Curles Neck Farm, although there are from 600 to 700 Herefords and about 100 ponies which figure in today's agricultural enterprise on the land owned since 1943 by F. E. Watkins and stretching on either side of the former James Port of "Curles Wharf."

The dairy cow has not always been the "Queen of Animals" on this rich, chocolate loam land. For decades, the plantation was dotted with mules worked by the slaves. Then, in 1913, rose the sound of thundering hooves of C. K. G. Billings' thoroughbred race horses. This was followed by the grunts of purebred Duroc swine and the crowing and cackling of poultry.

It was not until 1925 that the dairy cow made her entrance in significant numbers. That was the year that A. B. Ruddick brought 75 Jerseys, 75 Holsteins and 150 Guernseys to be milked in two large barns. Eight years later processing and bottling of the milk was started at the Curles Neck Farm for delivery and sale in Richmond.

By 1935, the dairy operation had changed. The cows were milked by machine in three stanchion barns, the first milking machine having been purchased and put into use several years earlier. Two maternity barns held the cows ready to have their calves. They also housed hospitalization cases.

Today, looming up at the Curles Neck Prospect Farm is a milk producing operation that looks like something out of the year 2000!

With the twin milking parlors are two covered holding pens where the cows await their turn to come into the parlors, three 115-foot covered feed bunks with built-in conveyors, four hay shelters, a huge free stall housing barn, and six upright silos.

The Holsteins at the Prospect Farm are indeed queens as they stand high in their milking stalls which are painted vivid Swamp Holly Orange Milk is harvested twice daily, scientifically and mechanically by four skilled milking machine operators. The "Sanctum Sanctorum" where they yield their milk has walls of glazed tile.

After the milk surges from transparent breaker cup milking units, it passes downward through sanitary, plastic hose and into a stainless pipe mounted at the operator's knee level. From there it moves into the milkroom, located between the two milking parlors, and enters one of two bulk tanks.

The average cow reigning in the Curles Neck Farm's picture window milking parlors in one year's time produces enough milk to furnish four growing families in Richmond with their daily gallon.

Or, to put it another way, with an average of 250 cows being milked twice daily, enough cows will be milked at the Prospect Farm during the next ten years to stretch from Richmond almost to the outskirts of Los Angeles.

After the milk is cooled and stored in the farm tanks, it is picked up by a 2,000 gallon tank truck that carries it to the Curles Neck Dairy in Richmond. There it is processed and either bottled or cartoned before its sale.

Starting with 22 wholesale and resale routes, the Curles Neck Dairy added 18 more routes in 1952. The present fleet consists of 75 vehicles which handle 55 routes. About 15% of the milk is sold wholesale. The plant has a processing capacity of 18,000 gallons of milk in an eight-hour day.

Back on the farm, the cows are fed corn, oats and alfalfa hay, which are all farm-grown, while the concentrated feed is purchased. The feeding is done by push buttons with a minimum of hand labor being involved.

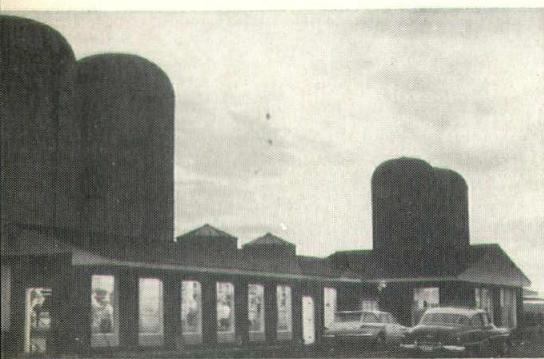
In the milking parlors, concentrated feed is augered from overhead and then metered to each cow's feed box in accordance with the amount of milk which she is currently producing. Once outside the parlor she eats hay and silage, the latter being augered into a long feed bunk, which is shaded for the cow's comfort.

Home for the animals when they are not being milked is a 535 by 50 foot free-stall housing barn. Here the cows are free to come and go. When they want water, they amble over to electrically controlled water bowls.

A liquid manure handling system puts mechanization to work in gathering, storing and spreading this by-product on the fields. Three 18,000 gallon tanks serving two lots apiece, are located under each free-stall housing shed. A huge chopper pump prepares the manure for a spreader which can be filled in a matter of three to four minutes before it makes its way to a field.

Dairy farming is both attractive and practical for the times the way it is being conducted at Curles Neck Farm and many visitors are viewing there what well may turn out to be one of the most advanced cow milking systems for this and the space-age.

(Anyone desiring a free booklet, highly illustrated, which tells about the Curles Neck dairy operation, may contact Babson Bros. Dairy Research and Educational Service, P. O. Box 312, Liverpool, New York 13088.)



Photos, top to bottom, show the Williamsburg brick with double picture windows which link the milking parlors; the push-button milking equipment; the shaded feed bunk where silage is automatically dished out and night milking under fluorescent lights.

# VIRGINIA BUSINESS REVIEW

• Shultz & James, Inc., Richmond firm who recently celebrated its 40th anniversary as manufacturer's representatives, has opened a new branch office in Roanoke.

The branch manager is William F. (Bill) Cotton, engineering graduate of the University of Pittsburgh, who has had extensive experience in the fields of heating, air conditioning, air filtration, fluid pumping and power piping.

• Ewell M. "Chip" Feather, below, has been appointed Virginia sales representative for Mid-State Tile Company, Lexington, North Carolina firm. Mr. Feather will continue to live in Roanoke, his home town.

He has been in the tile contracting business for 11 years.

Mid-State manufactures a line of ceramic wall and floor tile, handling more than 6,000 different items within its varied shapes, colors, textures and designs. Installations include major commercial, government, institutional and residential construction throughout the Southeast.

• W. Watt Burks, vice president at the Peoples office of the First National Exchange Bank of Virginia in Bedford, has succeeded Emmett D. English as senior vice president and chief executive officer. Mr. English retired recently after 44 years with Peoples but will continue as member of the local board and of the board's Executive Committee.

• Jerry H. Gass, field service director for the State Poultry Federation, has succeeded J. Paul Williams as editor of *The Virginia Poultryman*, a monthly magazine serving primarily the Virginia and West Virginia poultry industry.

Mr. Williams remains as executive secretary of the Federation, which will observe a 40th anniversary at its 35th annual convention at Natural Bridge, October 19-20.

Waters Advertising Agency, Newport News, has made its third move since its one-man start in 1955. The company now has a staff of ten and the increasing accounts demanded

more production area which is provided by its new location opposite the Warwick Club on 27th Street.

• Names in the news include that of C. S. Betts, Jr., appointed by VEPCO to the position of manager, engineering and construction, succeeding J. A. Rawls, recently appointed assistant vice president. Other VEPCO appointments include Ivan Hall, Charlottesville district manager, to manager of electric operations, Richmond; A. J. Westcott, Norfolk division manager—gas, to manager of gas operations. . . . Austin K. Hunsberger, location and de-

sign engineer, has been made director of engineering for the State Highway Department, succeeding David M. Huddle, retired this summer. . . . J. Glen Baker, executive vice-president of the Baker Equipment Engineering Co., Richmond, is the new national president of the Utility Equipment Dealers Assn. . . . Former State Commissioner of Fisheries, Charles M. Lankford, Jr., has been appointed as a short-term circuit judge for the Eastern Shore counties of Accomack and Northampton. Sixty-eight years old this month, he faces mandatory retirement at 70.



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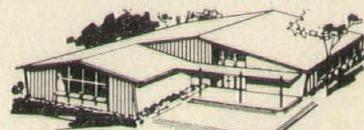
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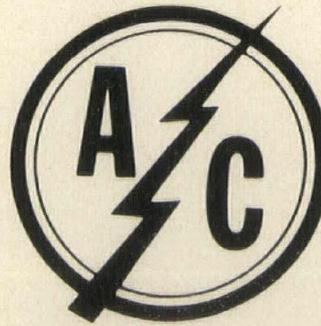
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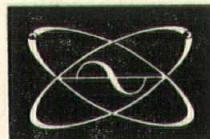
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## Contractors Board: Safeguard of the Public

(Continued from page 12)

conviction and who readily admits the error of his ways may get his registration certificate.

Among information requested on the application form is data concerning the firm's five most important contracts completed during the past five years; information about contracts now being performed including location, amount and percentage completed; references to include banker, architect or engineer and an owner for whom a contract was performed; five supply houses from which most material is bought; personal data that would indicate integrity, training and experience; corporate or partnership information if indicated; and financial information that leaves little doubt as to the applicant's monetary position. Failure to furnish any of this information or to falsify the application means immediate refusal of registration. By the same token, all information is confidential and is kept in the numerous files of the board's office.

Investigation into an applicant's financial standing may show that he took bankruptcy. Here, if this occurred during the Depression when bankruptcy was not uncommon, and if he's since done well in his business life, he probably will be certified. The former bankrupt who's worked well in other states or in the under \$20,000 contracting field and has reestablished himself also probably will be looked on favorably by the board.

The financial check also includes banks, mercantile agency reports and supply houses from which the contractor purchases his materials. Thus the board learns if not only does he have a good credit rating and financial record but also if he has enough liquid working capital to carry the labor and materials on a job for at least 90 days. The amount of capital is gauged to the type of construction for which he's applying and the work he's done in the past.

The pre-certification investigation includes, too, inquiry into the appli-

cant's past performance and experiences with owners for whom he's previously worked as well as architects and engineers who have supervised his jobs. Queried also are other general contractors and trade associations in the applicant's home locale, such as the Northern Virginia Builders Association or the Norfolk Builders and Contractors Exchange. And in the case of subcontractor applicants, general contractors for whom they've subbed are checked. Sometimes too the board will receive voluntary information about an applicant when a member of the public or a fellow contractor learns the application is pending.

It takes from 12 to 16 inquiries for every application and occasionally still other sources of information must be sought before the matter goes before the board. When electrical or plumbing contractors seek certification, they must take a written examination. Oral exams administered by the board also are required in some doubtful instances.

When the five-page comprehensive application, necessary examination findings and investigative reports go before the board, members have a thorough picture of the contractor as to his past experience, his training in the type of contracting for which he's applying and his financial condition and responsibility. In other words, the board knows if he's a contractor of competence and integrity, capable of fulfilling his contract and thus assuring the public of honest work and materials. An estimated 15 to 25 per cent of applications are turned down each year.

The successful applicant, however, is assigned a registration number and issued a certificate of registration. These certificates are issued for a calendar year and become invalid on December 31, necessitating applying for a renewal.

The successful applicant's firm name then is added to the board's roster which includes the firm name, its address, the classification of work authorized and the assigned registration number. The roster is published annually and there are supplements pub-

lished after each board meeting to include newly registered contractors.

The roster and its supplements are mailed to registered contractors, engineers, architects, state and local government officials and others who may as part of their work call for bids on construction projects. Copies of the roster are available at the board office on request.

Why, you may wonder, would architects and engineers as a matter of course receive information as to which contractors are registered. The law requires that architects and engineers, who also must be licensed in Virginia, must include in their invitations to bid reference to the qualification requirement. In specifications for projects that will cost \$20,000 or more, contractors must show evidence of a certificate of registration before their bids can even be received and considered. Subcontractors bidding on jobs of \$20,000 or more also must prove their certification before their bids can be considered by general contractors. And there are similar restrictions on awarding authorities and on local officials who issue building permits.

To date in 1965, the board has decreed that there are 3,895 general and sub-contractors who want to do business in Virginia and who are worthy of licenses. The licenses are granted in four classifications: building contractor, highway contractor, public utilities contractor and specialty contractor (electrical, masonry, plumbing, heating, etc.) There also is an unclassified certificate which may be issued to include all four classifications.

Virginia-based contractors are not the only ones required to be licensed in order to do business in the Old Dominion. The board's official roster of licensed contractors shows those with home offices in West Virginia, Georgia, Florida, North Carolina, Pennsylvania, Tennessee, Maryland, New York, New Jersey, Ohio, South Carolina, Indiana, Oregon, Wisconsin, Oklahoma, Iowa, Kentucky, Missouri, District of Columbia, Illinois, Massachusetts, Minnesota,

(Continued on page 29)

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Alabama, Michigan, Texas, California, Kansas, Delaware, Connecticut, Louisiana, Rhode Island, Mississippi, Nebraska and Idaho.

Not all contractors doing jobs of \$20,000 or more are required to be licensed. There are three specific exemptions: (1) the contractor working for the armed services (he is covered by the pre-qualifications required of the Armed Services Procurement Act), (2) the contractor doing highway work directly under the State Highway Department (the department has pre-qualifications requirements similar to those of the Contractors' Board), and (3) contractors doing work for other federal government agencies in which the land is on a site under the exclusive jurisdiction of the U.S. either by deed of cession or statute.

The very existence of the board which has prevented public disasters in Virginia — and there's no doubt but that it has helped keep the contracting business on a high plain in the state — is due to a national emergency, the great Depression of the 1930's. Contracting seemed an inviting livelihood to many men in those days and their lack of experience and financial responsibility soon became evident in the number of builders who went bankrupt before they got beyond the foundations of houses. In other states, contractors were getting their jobs done but only by substituting inferior materials and workmanship.

In 1938 the General Assembly passed the Virginia Contractors Registration Law (amended in 1944 to cover subcontractors also) and established the Contractors' Board to administer the statute regulating the practice of general contracting. The board is an independent unit which reports only to the governor. Members, all contractors or men working in related fields, are chosen for five-year terms, may be re-appointed to a second five-year term only once and receiving no compensation other than their travel expenses to board meetings. By law, at least one of the five board members must be a highway contractor, one a public utilities contractor and one a building contractor.

A chairman and a vice chairman are chosen each year at the April meeting and the 1965 officers are A. B. Burton, of Lynchburg, chairman, and James W. Enochs, Jr., of Hopewell, vice chairman. Burton is president of A. B. Burton Company, Inc. and Enochs is president of J. W. Enochs, Inc.

Other present members of the board

(Continued on page 30)

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are William H. Reid of Suffolk, partner in Reid & Hope; Wellford Ross Sutherland Jr. of Richmond, president of Hughes-Keegan, Inc.; and Donald E. "Pete" Ball of Falls Church, vice president of Rochester Ropes, Inc. and former secretary-treasurer and chairman of the board of Northern Virginia Construction Co., Inc. and former president of the Virginia Sand and Gravel Co., Inc.

The original members of the board were J. C. Carpenter Jr. of Clifton Forge, the late J. Davenport Blackwell of Warrenton, C. Raine Pettyjohn of Lynchburg, the late R. P. Liphart of Richmond and the late E. J. Keegan of Richmond.

Subsequent board members were the late L. J. Boxley of Roanoke ('49-'55), the late Fred A. Haycox of Virginia Beach ('50-'60), F. L. Showalter of Lynchburg ('51-'61), W. Albie Barksdale of Charlottesville ('52-'62), and C. Merle Luck of Richmond ('53-'63). Some of these former members enjoyed their associations so much that they formed what is informally known as the "alumni association" and meet socially once a year with the present board.

The late Charles P. Bigger of Richmond served as the board's first secretary from 1938 to November, 1953 when he resigned because of poor health. Edward Kusterer has held the post since December, 1953.

Kusterer is aided in the administrative and investigative aspects of the board's affairs by his secretary, Miss Jessie Weisiger; Mrs. Nell Taylor, a clerk-typist; an outside investigator who checks alleged violations; plumbing and electrical inspectors who work part-time to assist in the contractor examinations; and part-time clerk-typists as needed.

The board is a self-supporting arm of the state government. All applications must be accompanied by a \$30 fee and renewals, \$15 fees. From these fees, office and operating expenses are met and the surplus, nearly \$602,000 to date, is turned over to the state's General Fund.

It's been able to do this in the face of a growing number of applications each year. For each of the past five years, applications have averaged 550. In 1964, there were 567 applications processed and examined of which 365 were approved, 189 disapproved and 13 deferred. Last year there were 3,552 annual applications for renewal processed of which 3,420 were approved and there were 34 alleged violations reported. In all cases of violations, action by the board resulted in com-

(Continued on page 33)

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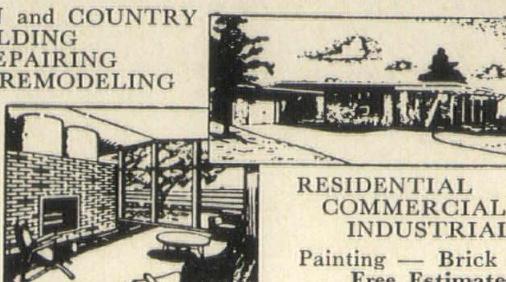
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pliance without court action being needed.

The current year promises to be the biggest in history with more than 600 new applications already acted upon—more than the total for most previous years. This increase is a result of the building boom in Virginia, grass roots education of the contractors who are getting the word about license requirements from local inspection and licensing divisions and the rising cost of construction. As Kusterer points out, it's becoming increasingly difficult to have a three-bedroom house built for under \$20,000.

Virginia is one of only 20 states requiring licensing of contractors and many of those that do register only select classifications of contractors. The others are Alabama, Arizona, Arkansas, California, Hawaii, Idaho (public works only), Louisiana, Michigan (residential), Mississippi, Montana (public works), New Jersey (electrical), Nevada, New Mexico, North Carolina, North Dakota (public works), Oregon (public works), South Carolina, Tennessee and Utah. There is no reciprocal licensing agreement between Virginia and any other state.

Whether the pre-qualification requirements are as stiff as those in Virginia is not known but no one can argue this fact—Virginians are protected against the fraudulent, the incompetent, the financially shaky contractor before such men can even have a chance to set up shop in the Old Dominion.

That is why the person or firm seeking to build a multi-story office or a neat mountain hideaway is well advised to take the professional viewpoint of the matter and hire a registered contractor to do the job. The Contractors' Board can't guarantee the job but it can offer assurance that the registered contractor has met the stiff qualifications to be licensed in Virginia for expensive projects. It can assure that the contractor is experienced enough to undertake the job and has funds enough to see it to completion—who wants to be left with a basement and a tangle of legal problems because the contractor's funds ran out?

In a nutshell, the certificate of registration does three things to protect the public: (1) it guards against the contractor's lack of financial responsibility, (2) it insures that in his previous work he's established a reputation for integrity among other builders and with the engineers and architects for whom he has worked, and (3) it is evidence that the contractor has the professional skill to do the job. •

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2021 CHAINBRIDGE ROAD  
VIENNA, VIRGINIA

**F. A. DUKE COMPANY  
INCORPORATED**  
**GENERAL CONTRACTORS**

COMMERCIAL AND INDUSTRIAL  
CONSTRUCTION  
STATE REG. NO. 3424

700 YORKTOWN AVE.                   PHONE 399-2471  
PORTSMOUTH, VIRGINIA

**EAST COAST STEEL PLACING CO., INC.**

STEEL ERECTION & REINFORCED STEEL  
CONSTRUCTION

PHONE 524-1665  
4711 LEE HIGHWAY                   ARLINGTON, VIRGINIA

# ROSTER OF REGISTERED CONTRACTORS

Name, Address & Classification	Registration Number	
	— A —	
A-1 Electric, Troy, Va.; Electrical.....	6903	Almirall & Company, Inc., New York, N. Y.; Htg., Vent., Air Cond. & Piping.....
A.D.A. Plastering Co., Inc., Arlington, Va.; Plastering.....	5253	312
ASC Company of Va., Atlanta, Ga.; Bldg., Hwy. & Pub. Ut's.-Water & Sewer, Plbg., Htg. & Piping.....	5254	3308
Abernathy, L. S. & Co., Inc., Glen Allen, Va.; Highway.....	6557	4629
Aberthaw Construction Co., Boston, Mass.; Building.....	7298	6662
Abrams, A. R., Inc. of Atlanta, Atlanta, Ga.; Building.....	7282	5477
Abrams Construction Co., Inc., Greensboro, N. C.; Building.....	2073	6061
Abrams, Michael M. Co., Inc., Chevy Chase, Md.; Building.....	7022	3619
Abrams, Roger E., Richmond, Va.; Building.....	6150	7301
Ace Tile & Floor Coverings, Inc., Richmond, Va.— Tile & Resilient Floor Coverings.....	6888	6902
Acker & Sons, Inc., Kensington, Md.; Plbg., Htg. & Air Cond.....	6577	5941
Acme Ceramic Tile Co., Silver Spring, Md.; Tile.....	5149	2601
Acme Equipment Co., Inc., Richmond, Va.; Food Service Equipment.....	7299	2632
Acme Sheet Metal Corp., Norfolk, Va.; Sheet Metal.....	2418	6116
Acton Construction Co., Inc., St. Paul, Minn.; Pub. Utils.—Sewage & Water Treat. Plants.....	5252	5942
Adams Construction Co., Roanoke, Va.; Highway.....	1108	273
Adams Construction Co., Inc., Roanoke, Va.; Highway.....	4181	6361
Adams, E. E. & Co., Hollins, Va.; Building.....	5303	7114
Adams Electric Company, Reidsville, N. C.; Electrical.....	6007	3349
Adams Fabricated Steel Corp., Washington, D. C.; Steel Erection.....	3990	7291
Adams & Grizzard, Jarratt, Va.; Building.....	5041	6219
Adams, J. G. Builder, Inc., Bristol, Va.; Building.....	4291	7208
Adams, Mervel W., Winchester, Va.; Plbg., Htg. & Air Cond.....	5255	4011
Adams & Westlake Company, The, Elkhart, Ind.; Metal Windows.....	4131	7437
Addenbrook's, J. U. Sons, Inc., Norfolk, Va.; Pub. Utils.-Water & Sewer, Mech., Concrete & Bldg.....	626	638
Adepcos, Inc., Washington, D. C.; Building.....	5708	5891
Adkins Construction Corp., Martinsville, Va.; Building.....	6909	140
Adkins, James M., Inc., Petersburg, Va.; Electrical.....	7567	6562
Adley Sales, Inc., Camden, N. J.; Heating & Air Cond.....	6910	5515
Advance Electric Co., Richmond, Va.; Electrical.....	6766	3216
Aetna Steel Products Corp., New York, N. Y.; Steel Erection.....	2650	5825
Ager, Lewis M., Blountville, Tenn.; Building.....	1954	7396
Agnew-Joseph Company, Inc., Roncerverte, W. Va.; Hwy. & Pub. Utils.— Water & Sewer.....	6752	4964
Ahl Bros. Construction Co., Inc., Wheeling, W. Va.; Pub. Utils.— Water & Sewer.....	1553	7115
Ahlquist Brothers Construction Co., Inc., College Park, Md.; Public Utilities & Tunneling.....	3240	5079
Aigner, C. E., Jr., Mechanicsville, Va.; Building.....	6891	154
Aikens Construction Co., Inc., Winchester, Va.; Building.....	2643	Anderson
Air Conditioning Corp., Greensboro, N. C.; Plbg., Htg. & Air Cond.....	523	Construction Co., Fairfax, Va.; Building.....
Air Control, Incorporated, Hampton, Va.; Heating & Air Cond.....	5824	5825
Air Engineering Company, Charlotte, N. C.; Air Cond. & Ventilation.....	7483	Anderson Construction Company, Richmond, Va.; Building.....
Air Research Systems, Inc., Norfolk, Va.; Floor Covering.....	7394	7396
Ajax Company, Inc., Norfolk, Va.; Floor Coverings.....	4764	Anderson Excavating Co., Charlottesville, Va.; Excav. & Grading.....
Akers, Lake P., Tappahannock, Va.; Building.....	7023	7115
Akin & Flanders, Inc., Atlanta, Ga.; Building.....	7395	Anderson, Jesse P., Electrical Contractor, Herndon, Va.; Electrical.....
Alabama Electrical Construction Co., Inc., Dothan, Ala.; Electrical.....	6767	5079
Alaska Paving Co., Inc., Arlington, Va.; Highway.....	3909	Anderson, R. E. Company, Inc., Danville, Va.; Building.....
Albemarle Construction Co., Richmond, Va.; Building.....	5461	6752
Albert Brothers Contractors, Inc., Salem, Va.; Highway.....	74	Pbfg., Htg. & Air Cond.....
Albrecht, Glen T., McLean, Va.; Building.....	3130	2848
Alcon Construction Corp., Arlington, Va.; Building.....	5256	Anderson Sheet Metal Works, Inc., Winchester, Va.; Roof. & Sheet Metal....
Aldo Construction Corp., Chesapeake Va.; Excav., Concrete & Drainage.....	7590	5496
Alexander Building Construction, Inc., Richmond, Va.; Building.....	6758	Anderson & Shorter, Inc., Lynchburg, Va.; Excav. & Grading.....
Alexander, Dan C., Inc., Richmond, Va.; Pub. Utils.-Pipe Lines.....	6822	1639
Alexander, Harry, Inc., Washington, D. C.; Electrical.....	1186	Andrews, Edgar M. Co., Richmond, Va.; Electrical.....
Alexander, W. W., Inc., Waynesboro, Va.; Building.....	4259	7587
Alexandria Drywall, Inc., Alexandria, Va.; Drywall.....	7466	Andrews-Large & Whidden, Inc., Farmville, Va.; Building.....
Alexandria Plumbing & Heating, Inc., Alexandria, Va.; Plbg., Htg. & Air Cond.....	6752	3218
Alfred's Decorating Co., Alexandria, Va.; Painting.....	7484	Andrews & Parrish, Richmond, Va.; Building.....
Algar, Incorporated, Falls Church, Va.; Building.....	2504	3692
Aliff & Moore, Bluefield, W. Va.; Building.....	7258	Angelo, Henry & Sons, Coral Gables, Fla.; Painting.....
Allegheny Construction Co., Inc., Roanoke, Va.; Bldg., Hwy. & Pub. Utils.....	6768	2119
Allegheny Industrial Electrical Co., Inc., Pittsburgh, Pa.; Electrical.....	1370	Anning-Johnson Company, Melrose Park, Ill.; Roof Deck & Acoustical.....
Allen Bros. & O'Hara, Inc., Memphis, Tenn.; Building.....	5618	1492
Allen Cement Contractors, Dayton, Ohio; Concrete.....	6661	Anthony Brothers Lumber and Supply Co., Inc., Bassett, Va.; Building.....
Allen, C. M. & Company, Inc., Charlotte, N. C.; Public Utilities.....	2651	3643
Allen, D. R. & Son, Inc., Fayetteville, N. C.; Bldg. & Pub. Utils.....	5514	Apex Building Contractors, Inc., Newport News, Va.; Building.....
Allen, D. W. & Son, Inc., Hillsville, Va.; Plbg., Htg. & Elect.....	7533	5184
Allen Drywall Company, Falls Church, Va.; Drywall.....	7300	Appleton, E. R. Electric, Inc., Great Falls, Va.; Electrical.....
Allen, Frank H., Crozet, Va.; Building.....	6555	6306
Allen, Geo. & Son, Inc., Mt. Vernon, N. Y.; Boiler Settings & Incinerators.....	550	Applied Engineering Co., Orangeburg, S. C.; Boiler & Propane Air Plants.....
Allen Glass Co., Inc., Alexandria, Va.; Glass.....	4026	5731
Allen, J. F. Company, Clarksburg, W. Va.; Highway.....	5940	Archbell, Major T., Norfolk, Va.; Septic Tanks & Water Lines.....
Allen, L. E., South Boston, Va.; Building.....	1152	5185
Allen Stevenson, Building Bon Air, Va.; Building.....	6484	Archbell, Sam B. Company, Norfolk, Va.; Pub. Utils.-Water & Sewer.....
Alliance Plumbing & Heating Co., Inc., Washington, D. C.; Plbg., Htg. & Air Cond.....	3142	2399
Allied Contractors, Inc., Baltimore, Md.; Bldg., Hwy. & Pub. Utils.....	1612	Archer, J. S. Company, Richmond, Va.; Doors & Partitions.....
Allied Electric Company, Inc., Fairfax, Va.; Electrical.....	6770	932
Allied Glass Corporation, Richmond, Va.; Glass & Aluminum Instal.....	6485	Arconti, Bart & Sons, Inc., Baltimore, Md.; Masonry.....
Allied Metals Company, Johnson City, Tenn.; Sht. Mtl., Htg. & Air Cond.....	7024	6663
Allis-Chalmers Manufacturing Co., West Allis, Wis.; Elect. Generating Equip. Erect.....	6771	Ardsley Construction Co., Inc., New York, N. Y.;
Allman, Howard, Falls Church, Va.; Building.....	6360	Concrete, Paving & Waterproofing.....
Allstate Investment Corp., Allstate Construction Division, Newport News, Va.; Building.....	3123	7485
		5454
		5257
		1493
		2507
		6664
		4432
		5719
		6151
		1371
		5080
		852
		4519
		5600
		5497
		5732
		2416
		7149
		6366
		709
		7680
		4183
		772
		601
		1337
		823
		7209
		116
		7116
		6912
		3780

Atkinson Dredging Company, Chesapeake, Va.; Pile Driving & Marine.....	987	Barnum-Bruns Iron Works, Inc., Norfolk, Va.; Iron & Steel Erect.....	7182
Atkinson Tile Co., Inc., The, Vienna, Va.; Tile.....	6913	Barr & Barr, Inc., New York, N. Y.; Building.....	7380
Atkinson, W. E., Christiansburg, Va.; Building.....	7467	Barr Construction Co., Inc., Norfolk, Va.; Building.....	5502
Atlanta Tile & Marble Co., Inc., Atlanta, Ga.; Tile & Marble.....	3028	Barrow, Douglas W., Martinsville, Va.; Building.....	4068
Atlantic Construction Corp., Virginia Beach, Va.; Bldg., Hwy. & Pub. Utils..	6644	Bartee, Willie E., Virginia Beach, Va.; Building.....	5083
Atlantic Equipment Corp., Norfolk, Va.; Food Service Equip.....	1137	Barton, John Z., Inc., York, Pa.; Electrical.....	6152
Atlantic General Contractors, Inc., Salisbury, Md.; Building.....	6733	Barton and Ware, Tappahannock, Va.; Plbg., Htg.,	6222
Atlantic Painting Co., The, Aliquippa, Pa.; Painting.....	6367	Elect., Excav. & Dredging.....	6222
Atlantic States Construction Corp., Arlington, Va.; Building.....	1495	Basic Buildings, Herndon, Va.; Building.....	7020
Atlantic Steel Fabricators, Inc., Richmond, Va.; Steel Erection.....	6773	Basic Construction Co., Newport News, Va.; Bldg., Hwy. & Pub. Utils..	5
Atlas Erectors, Inc., Roanoke, Va.; Steel & Concrete Structures.....	5516	Basnight, J. B., Virginia Beach, Va.; Electrical.....	7026
Atlas Fence Company, Inc., Richmond, Va.; Fence Erection.....	7397	Bass Construction Company, Richmond, Va.; Building.....	2217
Atlas Machine & Iron Works, Inc., Arlington, Va.; Iron & Steel.....	3029	Bass, George A. Construction Co., Birmingham, Mich.;	3206
Atlas Metal Products, Inc., Arlington, Va.; Steel Erection.....	6665	Pub. Utils. & Chem. Indus.....	3206
Atmos-Pak, Inc., Linden, N. J.; Heating & Air Cond.....	5640	Bass Steel Buildings Corp., Richmond, Va.; Steel Buildings.....	6892
Aubrey Builders, Manassas, Va.; Carpentry & Building.....	5186	Bastian, J. W. Company, Inc., Richmond, Va.;	4932
Aucher Company, The, Jacksonville, Fla.; Bldg., Hwy. & Marine.....	3015	Mech. & Pub. Utils.-Water & Sewer.....	4932
Austin Company, The, Cleveland, Ohio; Building.....	200	Bat Masonry Company, Inc., Forest, Va.; Masonry.....	6444
Austin Electric Company, Norfolk, Va.; Electrical.....	1094	Bateman, William T., Alexandria, Va.; Building.....	5828
"Automatic" Sprinkler Corp. of America, Youngstown, Ohio;		Bates & Rogers Construction Corp., Chicago, Ill.; Bldg., Hwy. & Pub. Utils..	4661
Sprinkler Systems.....		Bateson, J. W. Company, Inc., Dallas, Texas; Building.....	2758
Avery Construction Co., Inc., Edmonston, Md.; Building.....	2972	Bateson, J. W. Construction Co., Inc., Dallas, Texas; Building.....	5945
Avon Tile Company, Inc., Washington, D. C.; Tile & Marble.....	3350	Batson-Cook Company, West Point, Ga.; Building.....	2850
Aycock, Inc., Camp Hill, Pa.; Mach. Instal. & Steel Erect.....	4965	Batte, J. F. & Sons of Richmond, Inc., Richmond, Va.; Building.....	2441
Ayers, Billy R. & Son, Inc., Roanoke, Va.; Plastering.....	4954	Baughan Construction Co., Inc., Luray, Va.; Building.....	2488
Ayers Building & Supply Co., Farmville, Va.; Building.....	2840	Bausman, Harlin R., Maurertown, Va.; Building.....	6701
Ayton & Ashton, Arlington, Va.; Grandstand & Bleacher Erect.....	6539	Bay Building Supply & Hardware, Inc., Virginia Beach, Va.; Building.....	7560
— B —		Baylor Construction Corp., New York, N. Y.; Hwy. & Pub. Utils.....	7210
B & B Erectors, Inc., Richmond, Va.; Steel Erection.....	7594	Bays, Jack, Inc., McLean, Va., Masonry & Bldg.....	6139
B. & M. Sheet Metal Shop, Inc., Roanoke, Va.; Sheet Metal.....	7191	Beach Electric Co., Inc., East Orange, N. J.; Electrical.....	2096
B. & P., Inc., Newport News, Va.; Building.....	7260	Beale, Carl M., Jr., Smithfield, Va.; Building.....	3946
B & R Sewer Construction Co., Inc., Fairfax, Va.;		Beaman Company of Va., Inc., Richmond, Va.; Architectural Porcelain.....	3542
Pub. Utils.-Water & Sewer.....	6871	Beamer Construction Corp., Newport News, Va.; Building.....	7468
B. R. H. Contractors, Inc., Merrifield, Va.; Electrical.....	7025	Beard, E. W. Construction Corp., Herndon, Va.; Pub. Utils.-Water & Sewer	5177
B & S Construction Co., Inc., Danville, Va.; Building.....	6016	Beard, W. H., Roanoke, Va.; Building.....	5188
Babb Brothers Plumbing & Heating, Inc., Alexandria, Va.;		Beaty, Guy M. & Co., Inc., Charlotte, N. C.; Pipe & Boiler Covering.....	7561
Plbg., Htg. & Air Cond.....	6763	Beauchamp, Victor R. Associates, Inc., Washington, D. C.;	
Babb Construction Company, Chesapeake, Va.; Building.....	5311	Bldg., Hwy. & Pub. Utils.....	4434
Babcock & Wilcox Company, The, New York, N. Y.;		Beaumont Birch Company, Philadelphia, Pa.; Material Handling Equip.....	4747
Pub. Utils. & Steam Boilers.....	94	Beaver, Harold C., Churchland, Va.; Building.....	6452
Baco Company, Inc., Arlington, Va.; Plbg., Htg. & Air Cond.....	4862	Beavers, C. Gordon, Round Hill, Va.; Building.....	7211
Badger Company, Inc., The, Cambridge, Mass.;		Beavers & Cecil Contractors, Inc., Tazewell, Va.;	
Petroleum & Chemical Plants.....	5258	Bldg. & Pub. Utils.-Water & Sewer.....	4185
Bagby Equipment Company, Inc., Danville, Va.; Htg., Air Cond. & Refriger.....	5792	Bectel Corporation, San Francisco, Calif.; General-Unclassified.....	3149
Baggett Construction Co., Inc., Virginia Beach, Va.; Building.....	2832	Beck, Henry C. Company, Dallas, Texas; Building.....	1908
Bagley, M. G.—Masonry Contractor, Kenbridge, Va.; Masonry.....	5025	Beckanstin, Allan R., Inc., Reston, Va.; Building.....	5259
Bahen, Joseph B. Construction Co., Inc., Washington, D. C.; Building.....	3006	Becker Electric Company, Inc., Alexandria, Va.; Electrical.....	5355
Bahnson Service Company, Winston-Salem, N. C.;		Bee & H Electric Co., Fairfax Station, Va.; Electrical.....	7691
Air Cond. & Humidify. Equip.....	6774	Behm, Fred G., Arlington, Va.; Building.....	3721
Bailes-Sey Contractors, Inc., Jacksonville, Fla.; Railroad Construction.....	6666	Beiro, A. A. Construction Co., Inc., Alexandria, Va.; Buildings & Bridges.....	7011
Bailey, G. R. & Co., Inc., Chesapeake, Va.; Building.....	7398	Belanga, W. H. & Associates, Inc., Norfolk, Va.; Building.....	6351
Baird, S. K. & Jack McN., Suffolk, Va.; Highway.....	3431	Belanger, A. & Sons, Inc., Cambridge, Mass.; Waterproofing & Air Cond.....	3722
Baker & Anderson Electrical Co., Inc., Winchester, Va.; Electrical.....	4040	Blewe Sound & Visual, Bristol, Tenn.; Sound & Visual Systems.....	7596
Baker & Company, Norfolk, Va.; Htg., Air Cond. & Sheet Metal.....	3695	Beliron Construction Co., Eddystone, Pa.; Steel Erection.....	3543
Baker & Coombs, Inc., Morgantown, W. Va.; Building.....	2849	Bell, Gilbert, Fairfax, Va.; Building.....	5260
Baker Corporation, Danville, Va.; Building.....	7677	Bell, H. Harris, Richmond, Va.; Masonry.....	7117
Baker, E. A. Company, Inc., Takoma Park, Md.; Building.....	4163	Bell, John E., Arlington, Va.; Painting & Decorating.....	3544
Baker, Glen C., Alexandria, Va.; Masonry.....	4067	Bell, Mark W. Construction, Vienna, Va.; Building.....	6140
Baker & Hazelwood Mechanical Contractors, Inc., Richmond, Va.;		Bell, Raymond L., Falls Church, Va.; Building.....	5189
Plbg., Htg. & Air Cond.....	7446	Bell Realty and Construction Corp., Alexandria, Va.; Building.....	6004
Baker, Henry Plumbing & Heating Co., Wilson, N. C.;		Bell, S. J. Construction Co., Inc., Alexandria, Va.; Pub. Utils. & Highway.....	3948
Plbg., Htg. & Air Cond.....	6486	Beltway Construction Co., Inc., Annandale, Va.; Building.....	7597
Baldwin, C. A., Richmond, Va.; Concrete.....	5699	Beltway Sheet Metal, Inc., Manassas, Va.; Heating & Air Cond.....	7559
Baldwin Construction Co., Inc., Radford, Va.; Building.....	6368	Bender, John A., Portsmouth, Va.; Electrical.....	2121
Baldwin, Dewitt C., Mechanicsville, Va.; Building.....	849	Bender-Miller Co., Inc., Falls Church, Va.; Heating & Air Cond.....	5517
Baldwin-Kress Construction Co., Alexandria, Va.; Building.....	6895	Benner & Fields, Inc., Greensboro, N. C.; Plbg., Htg. & Air Cond.....	5910
Ballard & Associates, Inc., Arlington, Va.; Painting.....	7188	Bennett, C. B., Bassett, Va.; Building.....	2894
Ballenger Paving Co., Inc., Greenville, S. C.; Highway.....	3211	Bennett Construction Co., Inc., Salem, Va.; Highway.....	6223
Baltimore Contractors, Inc., Baltimore, Md.; Building.....	3527	Bennett, Luther Davis, Rocky Mount, Va.; Building.....	3412
Bancroft, G. E. Company, Bon Air, Va.; Concrete.....	2042	Benson-Phillips Company, Inc., Newport News, Va.; Building & Highway.....	499
Bank Building & Equipment Corp. of America, St. Louis, Mo.; Building.....	6916	Benton, John H., Falmouth, Va.; Building.....	5518
Banks, Bob Construction Co., Inc., Springfield, Va.; Excav. & Grading.....	364	Benton, William M., Richmond, Va.; Building.....	6702
Banks & Lee, Inc., Washington, D. C.; Building.....	2187	Berkens Electric Co., Cleveland, Ohio; Electrical.....	6581
Barb, John R. Construction Co., Inc., Bristol, Va.; Grading & Excav.....	5827	Berkness Control & Equipment Corp., Richmond, Va.;	
Barb & Shumaker, Inc., Bristol, Va.; Paving.....		Combustion & Process Controls.....	5733
Barbee-Currin Elevator Co., Inc., Washington, D. C.		Berkshire, R. L. & Co., Harrisonburg, Va.; Building.....	5366
Elevator & Escalator Instal.....	6723	Berman Construction Company, Fairfax, Va.; Building.....	7486
Barber & Bailey Construction Co., Inc., Hopewell, Va.; Building.....	5928	Berry Corporation, The, Richmond, Va.; Building.....	5929
Barber-Colman Company, Rockford, Ill.; Automatic		Berry, G. E. Construction Co., McLean, Va.; Bldg. & Water & Sewer Lines	2510
Controls, Air Cond. & Overdoors.....	6221	Berry, J. J. & Son, Inc., Arlington, Va.; Painting.....	6776
Barber, J. W. Company, Richmond, Va.; Plbg., Htg. & Air Cond.....	5187	Berry, James N., Virginia Beach, Va.; Building.....	6062
Barber & Ross Company, Washington, D. C.; Steel Erection.....	6667	Bertozzi, A., Inc., Richmond, Va.; Lath., Plast. & Drywall.....	7553
Barden, M. P. & Sons, Inc., Richmond, Va.; Painting.....	6307	Besley, Richard C., Arlington, Va.; Plumbing & Heating.....	6582
Barger, Chas. W. & Son Construction Co., Inc., Lexington, Va.; Building.....	2653	Bethlehem Fabricators, Inc., Bethlehem, Pa.; Steel Erection.....	4309
Barger Construction Co., Inc., Mooresville, N. C.; Building.....	1022	Bethlehem Steel Corp., Bethlehem, Pa.; Steel Erection—Unclassified.....	7580
Barger, John V. & Company, Mooresville, N. C.; Building.....	6775	Bevin, P. F., Grundy, Va.; Excav. & Grading.....	6917
Barham, T. A., Norfolk, Va.; Building.....	5082	Bibb, B. R. & B. F., Charlottesville, Va.; Building.....	4070
Barker-Cochran Construction Co., Inc., Greensboro, N. C.;		Bible, Ronald W., Roanoke, Va.; Building.....	
Building & Bridge.....	4308	Big Stone Asphalt Paving Corp., Big Stone Gap, Va.; Paving.....	7470
Barker Construction Company, Inc., Richmond, Va.; Building.....	5432	Bigelow-Liptak Corporation, Detroit, Mich.; Furnace Enclosures & Linings.....	4207
Barker, Lester T., Honaker, Va.; Building.....	4287	Biggs & Kirchner, Inc., Arlington, Va.; Electrical.....	2074
Barlow Construction Co., Great Falls, Va.; Building.....	7595	Bilton Insulation & Supply, Inc., Arlington, Va.; Insulation.....	4007
Barnes Construction Co., Inc., Petersburg, Va.; Building.....	6130	Binkele Construction Corp., Lancaster, Pa.; Sewage Treatment Plants.....	7487
Barnes, H. D., Inc., Greensboro, N. C.; Building.....	2320	Binswanger Glass Co., Inc., Richmond, Va.; Glass Installation.....	1238
Barnes, J. J., Inc., Fayetteville, N. C.; Plbg., Htg., Elect. & Air Cond.....	6369	Birkhead Electric Co., Charlottesville, Va.; Electrical.....	4830
Barnes, James I., Martinsville, Va.; Building.....	6487	Bird Associates, Inc., Washington, D. C.; Building.....	6222
Barnette, Inc., Richlands, Va.; Bldg., Mech., Elect. &		Birdella Estates, Inc., Newport News, Va.; Excav. & Grading.....	5829
Water & Sewer Systems.....	1496	Birsch Construction Corp., Norfolk, Va.; Highway.....	3338

## **WILLIAM R. DAVIDSON**

**GENERAL CONTRACTOR**

**RESIDENTIAL — COMMERCIAL  
INDUSTRIAL**

**PHONE 792-5799**

**670 LEE STREET**

**DANVILLE, VIRGINIA**

## **J. ARTHUR BOYD**

**GENERAL CONTRACTOR**

**RESIDENTIAL  
COMMERCIAL  
INDUSTRIAL**

**PHONE SH 8-2104**

**120 BOYD**

**CHESTER, VIRGINIA**

## **MEL COLLINS**

**GENERAL CONTRACTOR**

**RESIDENTIAL**

**PHONE 877-0782**

**102 ELLA TAYLOR ROAD**

**YORKTOWN, VA.**

## **L. F. CUSTIS CONSTRUCTION COMPANY**

**GENERAL CONTRACTORS**

**RESIDENTIAL  
COMMERCIAL  
INDUSTRIAL**

**PHONE 539-4753**

**129 TINES STREET**

**SUFFOLK, VIRGINIA**

## **WILLIAM M. CROWDER COMPANY**

**ELECTRICAL CONTRACTOR**

**ELECTRIC HEATING**

**406 N. MARKET ST.**

**PHONE RE 2-7491**

**PETERSBURG, VIRGINIA**

## **THE M. CAIN COMPANY, INC.**

**PUBLIC UTILITIES**

**CONCRETE CONSTRUCTION**

**PHONE (202) LA 9-6332**

**3315 8TH STREET, N.E.**

**WASHINGTON, D. C.**

## **S. J. BELL CONSTRUCTION CO., INC.**

**HIGHWAY & PUBLIC UTILITIES  
CONSTRUCTION**

**PHONE TE 6-3900**

**3610 WHEELER AVENUE**

**ALEXANDRIA, VIRGINIA**

## **CLOUD'S ELECTRICAL SERVICE**

**ELECTRICAL CONTRACTOR**

**PHONE (304) 263-9955**

**CHARLESTOWN ROAD**

**MARTINSBURG, WEST VA.**

Bishop Electric Co., Inc., Richmond, Va.; Electrical	5190	Briarfield Construction Co., Inc., Mathews, Va.; Building	5642
Bishop & Settle Construction Co., Alberta, Va.; Grading & Clearing	3666	Brice Building Co., Inc., Birmingham, Ala.; Building	5263
Bishop, W. E. & J. F., Charlottesville, Va.; Building	2003	Brickmakers, Incorporated, Alexandria, Va.; Masonry	6490
Bittinger & Dulin, Inc., Arlington, Va.; Building	4126	Bridges Construction Co., Heath Springs, S. C.; Public Utilities-Electrical	5064
Bituminous Construction Co., The, Baltimore, Md.; Highway	4311	Brinkley, W. F. & Son Construction Co., Inc.; Granite Quarry, N. C.;	
Black & Fairlamb, Inc., Richmond, Va.; Building	5419	Highway & Building	1820
Black, Kenneth L., Richmond, Va.; Highway	911	Brinn, Dewey A., Virginia Beach, Va.; Building	5383
Blacksburg Insulation, Inc., Blacksburg, Va.; Insulation	7119	Briscoe, Frank Co., Inc., Newark, N. J., Building	6919
Blackwell Construction Co., Merrifield, Va.; Bldg., Hwy. & Pub. Utils.	5924	Brisk Waterproofing Co., Inc., Ridgefield, N. J.; Waterproofing	2852
Blaha, Louis J., Petersburg, Va.; Building	7028	Bristol Construction Corporation, Bristol, Va.; Building	9
Blair, Algernon, Inc., Montgomery, Ala.; Building	2491	Bristol Steel & Iron Works, Inc., Bristol, Va.; Steel & Iron Erection	1037
Blair, W. A., Gretna, Va.; Building	2605	Brittain, T. C. Company, Decatur, Ga.; Building	2874
Blake Construction Co., Inc., Washington, D. C.; Building	1910	Brittenham, O. J. Company, Newport News, Va.;	
Blake, E. M., Mechanicsville, Va.; Building	6918	Plumbing, Heating, Roofing & Sheet Metal	954
Blake, Herman F., Inc., Richmond, Va.; Building	5907	Britto Construction, Gainesville, Va.; Building	6371
Bland Construction Co., Petersburg, Va.; Building	6463	Broach, Samuel G., Richmond, Va.; Building	4435
Blane, W. J., Roanoke, Va.; Building	1146	Broaddus, J. B., Inc., Fredericksburg, Va.; Roofing & Sheet Metal	2599
Blankenship, E. F. Co., Salem, Va.; Highway	3307	Brock & Davis Company, Inc., Waynesboro, Va.;	
Blauch Brothers, Inc., Harrisonburg, Va.; Plbg., Htg. & Air Cond.	6269	Building, Plumbing & Public Utilities	4047
Blaw-Knox Company, Pittsburgh, Pa.; Sprinkler Systems & Chem. Plants	119	Brody Organization, Inc., The, Virginia Beach, Va.; Building	2826
Bles, M. J. Construction Co., McLean, Va.; Public Utilities	1336	Brook Hill Construction Corp., Richmond, Va.; Public Utilities-Electrical	6372
Bles & Muns Construction Co., McLean, Va.; Highway & Public Utilities	4520	Brookfield Construction Co., Inc., New York, N. Y.;	
Blevins, Vance E., Fairfax, Va.; Sewer Lines	5812	Highway, Bridges & Public Utilities-Water & Sewer	7303
Blitman Construction Corp., New York, N. Y.; Tunnel Finish & Building	6467	Brooks & Elliott, Tappahannock, Va.; Building	7196
Block, C. A. Co., Inc., Wheaton, Md.; Painting	7571	Brooks Plumbing & Heating, Kingsport, Tenn.; Plumbing & Heating	4584
Blomeley Engineering Corp., New York, N. Y.; Tank Insulation	4969	Brooks, S. W. Plumbing & Heating, Front Royal, Va.;	
Blount Brothers Corporation, Montgomery, Ala.; Bldg., Hwy. & Pub. Utils.	6704	Plumbing, Heating & Ventilating	6050
Blount, D. S., Covington, Va.; Highway & Tunnels	7598	Brookshire, James W., Annandale, Va.; Building	7304
Bloxom Realty Co., Newport News, Va.; Building	7591	Brown, David W., Staunton, Va.; Building	7305
Blue, Donald M., Fairfax, Va.; Masonry	6583	Brown, H. F. & Company, Inc., Norfolk, Va.;	
Blythe Brothers Company, Charlotte, N. C.; Bldg., Hwy. & Pub. Utils.	711	Plumbing, Heating, Air Conditioning & Public Utilities	4630
Blythe, J. P., Inc., Hampton, Va.; Plumbing & Heating	7098	Brown, Harry M., Norfolk, Va.; Mechanical	2727
Boam Company, Inc., The, Livonia, Mich.; Highway & Public Utilities	3723	Brown, J. Moffett & Co., Culpeper, Va.; Building	4314
Boardwine, L. B., Grundy, Va.; Building	5367	Brown, John E., Incorporated, Front Royal, Va.; Building	7547
Boatman & Magnani, Inc., Washington, D. C.; Tile & Marble	7212	Brown, L. E. Tile Co., Danville, Va.; Tile	5947
Bober & Dan, Winchester, Va.; Plumbing, Heating & Ventilating	6838	Brown, L. R. Sr., Roanoke, Va.; Painting	7164
Bobby, John, Vienna, Va.; Building	6489	Brown & Root, Inc., Houston, Texas; General-Unclassified	3038
Bodell & Company, Princeton, W. Va.; Plumbing, Heating & Air Cond.	2373	Brown Steel Contractors, Inc., Newnan, Ga.; Metal Tank Erection	7599
Bodor, Andre, Falls Church, Va.; Building	6451	Brown, W. B. & Company Building Contractor, Martinsville, Va.; Building	1388
Boger, James F., Front Royal, Va.; Building	1207	Brown, W. E., Inc., Charlottesville, Va.; Plbg., Htg., Elect. & Air Cond.	5193
Bogese Construction Co., Inc., Hopewell, Va.; Building	7099	Brown, Walter L., Danville, Va.; Building	2674
Bogese, George J., Petersburg, Va.; Building	6370	Brownson Equipment Co., Inc., Richmond, Va.;	
Bohrer, Harry C. & Son, Arlington, Va.; Plastering	5601	Grandstand & Bleacher Erection, Institutional Equipment & Furniture	7086
Boiler Brick & Refractory Co., Inc., Richmond, Va.; Boiler Installation	2388	Broyhill, M. T. & Sons Corp., Arlington, Va.; Building & Electrical	3341
Boisseau, Leon J., Colonial Heights, Va.; Building	2512	Bruno, S. A. Construction Corp., Alexandria, Va.; Hwy. & Pub. Utils.	5801
Bolen, Denzil C., Winchester, Va.; Building	5247	Brunswick Corporation, Chicago, Ill.; Bowling Lanes & Equipment	5778
Bolling, A. Stuart Co., Inc., Portsmouth, Va.; Pub. Util.—Water & Sewer	5299	Brunton & Hicks, Inc., Charlottesville, Va.; Plumbing & Heating	6491
Bolling, N. L., Manassas, Va.; Highway	4662	Bruton, Leroy A. Builder, Inc., Charlottesville, Va.; Building	A-5602
Bolling's Construction Co., Bristol, Va.; Building	7488	Bryan & Beck, Inc., Charlottesville, Va.; Plbg., Htg., & Air Cond.	7288
Bonded Applicators of Maryland, Inc., Hagerstown, Md.; Roofing & Siding	3573	Bryan Electric Co., Inc., High Point, N. C.; Electrical	443
Bondurant Builders, Lynchburg, Va.; Building	6990	Bryant, Ernest Stanley, Murfreesboro, N. C.; Building	4412
Bonitz Insulation Co., The, Greensboro, N. C.; Insulation & Roof Decks	3724	Bryant, Hundley Electrical Contractor Co., Madison Heights, Va.; Elect.	7422
Bonitz Insulation Company Carolina-Tennessee, Asheville, N. C.;		Bryant & King Company, Inc., Newport News, Va.; Building	6065
Roof Decks, Acoustical & Insulation	5175	Bryan's Plumbing & Heating Co., Martinsville, Va.; Plumbing & Heating	7682
Bonner Custom Homes, Annandale, Va.; Building	6817	Bryhn & Henderson, Inc., Williamsburg, Va.; Building	4849
Bonsal, W. R. Co., Inc., Lilesville, N. C.; Concrete Decking	6063	Buchanan Contracting Co., Inc., Birmingham, Ala.; Public Utilities-Elect.	4835
Booker, R. A., Richmond, Va.; Building	6154	Buchanan, E. T., Jr. & Co., Warrenton, Va.; Building	3851
Bookholtz, Wm. E. & Son, Inc., Washington, D. C.; Plumbing & Heating	2872	Bucher, Frank G., Richmond, Va.; Building	6762
Boone & Walsh, Inc., Radford, Va.; Building	6194	Buckley-Lages, Inc., Winchester, Va.; Hwy., Pub. Utils.-Water & Sewer	5032
Booze, Paul L., Vienna, Va.; Plumbing & Heating	3243	Budd, G. C. Corporation, Richmond, Va.;	
Borden, Fred W., Inc., Falls Church, Va.; Plumbing & Heating	6668	Highway & Public Utilities-Water, Sewer & Gas	2587
Borden, H. L. Lumber Co., Strasburg, Va.; Building	3353	Buenosod-Stacey Corporation, New York, N. Y.;	
Borden, John & Bro., Inc., Philadelphia, Pa.; Mechanical	4845	Air Conditioning, Heating, Piping & Ventilation	5806
Boschen, Lee Roy, Builder, Ashland, Va.; Building	5191	Buhl Electric Company, Vienna, Va.; Electrical	6669
Bosher, Garland A., Richmond, Va.; Building	5785	Builders Supply Co., Inc., Elizabethhton, Tenn.; Building	6778
Boso & Ritchie, Inc., Ravenswood, W. Va.; Highway	7399	Building Constructors, Incorporated, Anderson, S. C.;	
Bosserman, J. C., Weyers Cave, Va.; Building	5362	Building & Public Utilities	6280
Boston Lumber & Builders Corp., So. Boston, Va.; Building	1049	Building Supplies Company, Div. of R. F. Trant Distributing Corp.,	
Bouigny, R. H., Inc., Charlotte, N. C.; Public Utilities	305	Norfolk, Va.; Glass & Storefront	4863
Bourne, Leo H., Sandston, Va.; Tile & Marble	7118	Bulifant, R. L. & Co., Inc., Richmond, Va.; Building	5194
Boutchard, Ira G., Falmouth, Va.; Building	5894	Bullock & Humble, Greensboro, N. C.; Plbg., Htg. & Air Cond.	5734
Bowden, L. T., Inc., Vienna, Va.; Electrical	5519	Bunin-Zwicker Electric Co., Inc., Norfolk, Va.; Electrical	6729
Bowen, M. K. Construction Co., Christiansburg, Va.; Highway	2582	Burcham, L. W., Richmond, Va.; Building	7075
Bowerman Brothers, Inc., Berryville, Va.; Building	3289	Burcham & Williams, Laurel, Va.; Building	7173
Bowers Construction Co., Raleigh, N. C.; Highway & Bridges	747	Burden Brothers, Inc., Dallas, Texas; Plbg., Htg., Air Cond. & Sht. Mt.	7542
Bowers, R. W. Construction Corp., Roanoke, Va.; Building	5769	Burden, O. R. Construction Corp., Tulsa, Okla.;	
Bowles, E. G. Company, Richmond, Va.;		Pipe Lines & Pump. Stats.	3907
Highway & Public Utilities—Water, Sewer & Gas	7551	Burford, Hall & Smith, Atlanta, Ga.; Public Utilities & Power Plants	4188
Bowles, Stanley W. Corp., Martinsville, Va.; Building	7194	Burgess Brothers Painting Contractors, Inc., Portsmouth, Va.; Painting	4531
Bowling & Gardiner, Inc., Bethesda, Md.; Building	7302	Burgess, D. I. Construction Co., Highland Springs, Va.; Building	4769
Bowman-Boyle, Inc., Arlington, Va.; Building	5418	Burgess, Thomas, Norfolk, Va.; Building	5700
Bowman, D. L., Roanoke, Va.; Building	3034	Burgess, W. D. Construction & Contracting Co., Richmond, Va.;	
Bowman, W. M., Inc., Petersburg, Va.; Electrical	4751	Building, Plumbing, Heating & Masonry	4419
Boyd & Goforth, Inc., Charlotte, N. C.; Bldg., Pub. Util. & Hwy.	504	Burgoyne, Charles E., Harrisonburg, Va.; Building	4770
Boyd, J. Arthur, Chester, Va.; Building	4834	Burke, Kirkwood G., Arlington, Va.; Plumbing, Heating & Air Cond.	6299
Boyle Construction Co., Div. of W. B. Boyle Co., Sumter, S. C.;		Burke, Otis, Inc., Culpeper, Va.; Building	7568
Building, Highway & Public Utilities	6537	Burkholder & Burkholder, Winchester, Va.; Highway	2005
Bozman, Edna M., Hyattsville, Md.; Building	7454	Burks, H. Phil, Covington, Va.; Building	1751
Bradley, Wm. C., Inc. of Virginia, Brandywine, Md.; Plumbing & Heating	7681	Burleson Construction Co., Johnson City, Tenn.; Building	2006
Bradshaw, George W., Inc., Arlington, Va.; Swimming Pools	4762	Burlington Electric Corp., Burlington, N. J.; Electrical	6583
Branch & Associates, Inc., Roanoke, Va.; Excav., Grad. & Sewer Lines	7213	Burman and Tilles, Inc., Arlington, Va.; Building	7400
Branscome, Henry S., Williamsburg, Va.; Excavating, Grading & Paving	7667	Burner Electric Service, Luray, Va.; Electrical	4864
Brandt Company, Inc., The, Arlington, Va.; Plbg., Htg. & Air Cond.	5312	Burner, J. Rex Company, Inc., Luray, Va.;	
Braswell & Burbage, Virginia Beach, Va.; Building	6142	Plumbing, Heating, Air Conditioning & Tile	7150
Bratti, Peter Associates, Inc., New York, N. Y.; Tile	3035	Burnett Construction Co., Inc., Altavista, Va.; Building	5643
Breeden, John L., Inc., Manassas, Va.; Bldg., Sewer & Water Lines	5604	Burnett-Noble Corp., Silver Spring, Md.; Insulation	7029
Breeding, E. O. Jr., Inc., Norton, Va.; Building	7214	Burnett, Sylwin W., Arlington, Va.; Building	2513
Brewer Paint & Wall Paper Co., Inc., Rocky Mount, N. C.; Painting	1616		

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Burnup & Sims, Inc., West Palm Beach, Fla.;		Cartwright, Herbert Construction Co., Virginia Beach, Va.;	
Public Utilities-Underground Cables & Pipe Lines.....	7489	Oil & Gas Lines.....	7274
Burroughs, George W., Silver Spring, Md.; Plumbing.....	5088	Case, B. F., Suffolk, Va.; Building.....	7012
Burroughs & Preston, Inc., Falls Church, Va.; Building.....	4731	Case Brothers, Falls Church, Va.; Building.....	4002
Burruss Construction Co., Charlottesville, Va.; Building.....	6308	Case Decorators, Inc., Arlington, Va.; Painting & Drywall.....	5266
Burnette, Claude S., Jr., Fairfax, Va.; Building.....	6133	Case, H. D., Inc., Mount Airy, Md.; Bridges & Foundations.....	6379
Burton, A. B. Company, Inc., Lynchburg, Va.; Highway & Railroads.....	871	Cash, F. Ray, Construction, Inc., Madison Heights, Va.; Building.....	6586
Burton & Hanlon, Inc., South Boston, Va.; Building.....	3402	Cash, John L. Jr., Amherst, Va.; Building.....	6337
Burton & Robinson, Inc., Fairfax, Va.; Concrete.....	5485	Cash, R. W. Plumbing & Heating, Staunton, Va.; Plbg., Htg. & Air Cond.....	4773
BurWil Construction Co., Inc., Bristol, Va.; Building.....	6648	Cash, William F., Sr., Amherst, Va.; Building.....	5952
Bush Construction Co., Norfolk, Va.; Building.....	882	Cassel Bros., Inc., Kingsport, Tenn.; Building.....	4956
Bush Development Corp., Norfolk, Va.; Building.....	2325	Catalytic Construction Co., Philadelphia, Pa.; Chemical & Petroleum Plants	3154
Butcher, L. H., Farmville, Va.; Painting.....	5195	Catlett-Johnson Corporation, Richmond, Va.; Air Cond., Htg., Plbg. & Refrig.....	697
Butler, C. R., Inc., Orange, Va.; Building.....	4521	Cauley, C. L., Hot Springs, Va.; Building.....	2728
Butler & Hatcher Construction Co., Front Royal, Va.; Building.....	7534	Caulfield F. M., Arlington, Va.; Plbg. & Htg.....	7148
Butler, J. T., Painting Contractor, Arlington, Va.; Painting & Wallpaper.....	6376	Cavalier Realty Co. of Portsmouth, Va., Inc., Portsmouth, Va.; Building.....	3951
Byler, Clarence H., Virginia Beach, Va.; Building.....	4191	Ceco Steel Products Corp., Cicero, Ill.; Steel Structures, Metal Doors & Windows.....	6493
Byrd's Terrazzo & Tile Co., Roanoke, Va.; Tile & Marble.....	7401	Center Brothers, Inc., Savannah, Ga.; Acous. & Resilient Tile.....	7293
Byrns, W. T., Inc., Norfolk, Va.; Electrical.....	5912	Central Armature Works, Inc., Washington, D. C.; Electrical.....	838
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C & F Plumbing & Heating, Monterey, Va.; Plumbing & Heating.....	5646	Central Asphalt Paving Co., Charleston, W. Va.; Highway.....	5621
C. F. & B., Inc., Hyattsville, Md.; Pub. Util.-Water, Sewer & Conc.....	4951	Central Atlantic Construction Corp., Herndon, Va.; Building.....	6893
C. F. W. Construction Co., Inc., Fayetteville, Tenn.; Building, Highway, Water & Sewer Lines.....	7030	Central Builders, Inc., Rocky Mount, N. C.; Pub. Utils.-Water & Sewer.....	6692
C & M Sheet Metal Works, Inc., Kensington, Md.; Sheet Metal.....	7600	Central Contracting Co., Inc., Farmville, Va.; Highway & Concrete.....	6779
C & P Air Conditioning Corp., Norfolk, Va.; Air Cond., Htg. & Refrig.....	5712	Central Electrical Service Corp., Richmond, Va.; Electrical.....	6314
C & T Mechanical Corp., Richmond, Va.; Plbg., Htg. & Air Cond.....	6377	Central Pennsylvania Quarry Stripping & Construction Co., Hazleton, Pa.; Highway.....	3622
C W G Mechanical Corp., Altavista, Va.; Plbg., Htg. & Air Cond.....	2749	Central Valley Construction Co., Inc., New Market, Va.; Building.....	7554
Cabanis Construction Corp., Richmond, Va.; Building.....	6756	Century Construction Co., Inc., Richmond, Va.; Building & Concrete.....	7004
Cain, M. Company, Inc., The, Washington, D. C.; Public Utilities & Concrete.....	5647	Ceramic Tile of Florida, Inc., Virginia Beach, Va.; Tile.....	6923
Caisson Corporation, Niles, Ill.; Foundations.....	5614	Ceramic Tile & Marble Co., Hampton, Va.; Tile & Marble.....	5953
Caleo Construction Corp., Virginia Beach, Va.; Building.....	3852	Cerino Construction Corp., T/a Wayside Forest Homes, Norfolk, Va.; Building.....	7386
Caldwell, J. Walker, Inc., Roanoke, Va.; Building.....	274	Chamberlayne Corp., Norfolk, Va.; Pub. Utils.-Water & Sewer & Mech.....	2395
Cale-Bloxom Builders, Inc., Newport News, Va.; Building.....	6546	Chandler Electrical Co., Front Royal, Va.; Electrical.....	1317
Caligari & Son, Inc., Norfolk, Va.; Painting & Decorating.....	4045	Chapman Brothers Construction Co., Gate City, Va.; Bldg. & Masonry.....	7471
Call Brothers Building Supplies, Hampton, Va.; Building.....	6630	Chapman, L. O. Company, Inc., Charlotte, N. C.; Bldg., & Pub. Utils., Plbg., Htg. & Air Cond.....	2900
Callas Contractors, Inc., Hagerstown, Md.; Building.....	7552	Chapman, Warren, Plumbing & Heating, Covington, Va.;	6724
Callow, T. H. Construction Co., Virginia Beach, Va.; Building.....	6156	Charles Construction Co., Inc., Baltimore, Md.; Building.....	2462
Calvert, H. H. Construction Co. (Inc.), Danville, Va.; Building.....	7185	Charlottesville Floor Covering Co., Charlottesville, Va.; Floor Cover. & Acous. Tile.....	3671
Calvert-Jones Co., Inc., Arlington, Va.; Refrig., Air Cond. & Htg.....	4164	Charlottesville Glass & Mirror Co., Charlottesville, Va.; Glass & Alum. Instal.....	6780
Camden & Wilson, Inc., Yorktown, Va.; Building.....	3326	Charlottesville Lumber Co., Inc., Charlottesville, Va.; Bldg., Plbg. & Htg.....	87
Campbell, Allen M. Co., General Contractors, Inc., Tyler, Texas; Building & Highway.....	5831	Chasen, N. & Son, Inc., Richmond, Va.; Painting & Wallpapering.....	5889
Campbell & Graves Co., Inc., Lynchburg, Va.; Steel Erection.....	4585	Chattanooga Boiler & Tank Co., Chattanooga, Tenn.; Tank Erection.....	5955
Campbell, H. F. Company, Detroit, Mich.; Building.....	1982	Chavis, Harvey W., Shacklefords, Va.; Building.....	7582
Campbell, Herman S., Harrisonburg, Va.; Building.....	6670	Cheatham, C. C., Bedford, Va.; Plbg., Htg. & Air Cond.....	2901
Campbell, J. E. Plumbing & Heating, Hampton, Va.; Plumbing, Heating & Air Conditioning.....	7031	Chefton Construction Co., Fairfax, Va.; Carpentry.....	5267
Campbell, J. G., Fairfield, Va.; Building.....	5089	Chemechco, Inc., Chesapeake, Va.; Plbg., Htg. & Air Cond.....	7251
Campbell, R. W., Holland, Va.; Building.....	5028	Chemical Construction Corp., New York, N. Y.; Bldg. & Chem. Indus.....	3016
Campbell, Walter E. Co., Inc., The, Washington, D. C.; Insulation.....	6378	Chernak-Bredbenner Construction, Inc., Baltimore, Md.; Bldg. & Steel Erect.....	7165
Campbell's Plumbing Co., Luray, Va.; Plbg., Htg. & Air Cond.....	2565	Cherrydale Sheet Metal Co., Inc., Arlington, Va.; Sht. Mtl., Htg. & Air Cond.....	6924
Canbro Electric, Inc., Vincennes, Ind.; Electrical.....	4663	Chesapeake Concrete Corp., Richmond, Va.; Precast Concrete Erect.....	5868
Canlin Corporation, Somerville, N. J.; Insulation, Siding & Roofing.....	A-3719	Chesapeake Masonry Corp., Hampton, Va.; Masonry.....	5649
Cannaday Construction Co., Martinsville, Va.; Building.....	5493	Chesapeake Steel, Inc., Norfolk, Va.; Steel Erection.....	6659
Cannon Construction Corp., Alexandria, Va.; Building.....	3826	Cheshire Brothers, Martinsville, Va.; Masonry.....	6781
Cannon, Oliver B. & Son, Inc., Philadelphia, Pa.; Painting.....	960	Chewning & Wilmer, Inc., Richmond, Va.; Electrical.....	6
Canova Brothers, Inc., College Park, Md.; Public Utilities-Water & Sewer.....	4403	Chicago Bridge & Iron Co., Oak Brook, Ill.; Tanks.....	263
Cantera Construction Co., Wilmington, Del.; Building.....	2123	Childrey, Earl M., Inc., Richmond, Va.; Building.....	6380
Capital City Construction Corp., Richmond, Va.; Steel Erection.....	5229	Chriscoe Builders, Yorktown, Va.; Building.....	7490
Capital City Iron Works, Inc., Richmond, Va.; Steel Erection.....	5176	Chisholm, Wm. H. Co., Inc., Charlottesville, Va.; Bldg. & Hwy.....	5358
Capital Engineering Co., Inc., Washington, D. C.; Highway & Concrete.....	1915	Christian, W. A. Company, Richmond, Va.; Electrical.....	953
Capital Mechanical Contractors, Inc., Richmond, Va.; Plumbing, Heating & Air Conditioning.....	6290	Circle Construction Co., Washington, D. C.; Pub. Utils.-Excav. & Conduit.....	6872
Capitol City Glass Co., Inc., Washington, D. C.; Glass, Glazing & Store Fronts.....	5196	Circle Contracting Co., Inc., Norfolk, Va.; Sht. Mtl., Htg., Roof. & Air Cond.....	4436
Capitol Electric Co., Inc., Bladensburg, Md.; Electrical.....	2307	Citizens Supply Corporation, Kingsport, Tenn.; Roof., Siding & Insul.....	1498
Carden, C. F., Jr., Halifax, Va.; Building.....	7032	Cladny, M. Construction Co., Inc., Washington, D. C.; Building.....	1916
Cardinal Construction Co., Roanoke, Va.; Hwy., Pub. Utils.-Water & Sewer.....	4192	Clarendon Plumbing & Heating Co., Inc., Arlington, Va.; Plbg. & Htg.....	3690
Carey Construction Corp., Arlington, Va.; Building.....	6480	Clark, A. C. Company, Inc., Virginia Beach, Va.; Building.....	6705
Carey, Philip, Manufacturing Co., The, Beltsville, Md.; Insulation.....	816	Clark Brothers Company, Stuart, Va.; Building.....	5066
Carlisle, Lee A., Norfolk, Va.; Building.....	4771	Clark Building Company, Inc., Greensboro, N. C.; Building.....	6783
Carlson, C. V. Company, Arlington, Va.; Htg., Vent. & Air Cond.....	3152	Clark, Henry W., Alexandria, Va.; Concrete.....	3439
Carmil Corporation, Newport News, Va.; Building.....	6921	Clark, John S. Company, Mount Airy, N. C.; Building.....	6066
Carmine Builders, Inc., Gloucester Point, Va.; Building.....	7215	Clark, Joe P., Sandston, Va.; Plbg., Htg. & Air Cond.....	5650
Carnes, W. S., Richmond, Va.; Building.....	6866	Clark, Stanley H., Martinsville, Va.; Building.....	1277
Carnes, W. S., Richmond, Va.; Building.....	990	Clark, Wirty J., Inc., Alexandria, Va.; Concrete.....	4599
Carol Corporation, Virginia Beach, Va.; Building.....	3598	Clarke Electric Co., Inc., Danville, Va.; Electrical.....	1422
Carolina Marble and Tile Co., Inc., Winston-Salem, N. C.; Marble & Tile.....	5091	Clarke, George D., Toano, Va.; Masonry & Bldg.....	5093
Carolina Stone Setting Co., Morrisville, N. C.; Stone Masonry.....	4842	Clary's Construction Co., Lawrenceville, Va.; Highway.....	5651
Carosella Construction Co., Inc., Silver Spring, Md.; Masonry.....	4193	Clay Construction Co., Virginia Beach, Va.; Carpentry & Plastering.....	7307
Carp, Incorporated, Newport News, Va.; Building.....	5180	Clay, G. P., Richmond, Va.; Highway & Pub. Utils.....	460
Carpenter Construction Co., Inc., Norfolk, Va.; Building, Public Utilities & Heavy Construction.....	4485	Clayborne, John D., Arlington, Va.; Building.....	7649
Carr, Hiter D., Jr., Fredericksburg, Va.; Building.....	2406	Clayborne, William E. & Sons, Inc., Arlington, Va.; Building.....	6300
Carr, Incorporated, Washington, D. C.; Building.....	5523	Clay's Equipment Company, Catlett, Va.; Excav., Grad., Paving & Water & Sewer Lines.....	7532
Carr, James H., Inc., Washington, D. C.; Structural Timber.....	4129	Clayton, Lewis E., Highland Springs, Va.; Building.....	3030
Carrier Corporation, Syracuse, N. Y.; Air Conditioning & Refrigeration.....	245	Clear-Bullock Electrical Co., Inc., Martinsville, Va.; Electrical.....	4044
Carroll, Preston, Construction Co., Clifton, Tenn.; Bldg. & Pub. Utils.....	6226	Clem Road Gravel Co., Alexandria, Va.; Hwy. & Excav.....	4602
Carroll, Thomas E. & Son, Inc., Silver Spring, Md.; Landscaping.....	5635	Clem, William H., Manassas, Va.; Building.....	2983
Carter-Bell Corporation, Norfolk, Va.; Bldg., Pub. Utils.-Water & Sewer.....	5833	Clements, H. J., Charlottesville, Va.; Building.....	5720
Carter, H. W. Construction Co., Inc., Chase City, Va.; Bldg. & Hwy.....	7306	Clements, T. W. Contracting, Inc., Dutton, Va., Building.....	7391
Carter Sand & Gravel Co., Inc., Richmond, Va.; Septic Tanks & Sewer Lines.....	5265	Cleveland Electric Co. of S. C., Columbia, S. C.; Electrical.....	5197
Carter, U. D. & Sons, Inc., Bluefield, W. Va.; Electrical.....	5052	Click Construction Co., Inc., Elizabethton, Tenn.; Building.....	2425
Carter-Wood Construction Co., Inc., Manassas, Va.; Building.....	5692	Clifton, James H., Inc., Glen Allen, Va.; Building.....	7655

Cline, B. G., North Tazewell, Va.; Bldg., Htg. & Elect.	7455
Cline, Bernard W., Falmouth, Va.; Building	2904
Cline, Frank & Son, Inc., Harrisonburg, Va.; Plbg., Htg. & Air Cond.	5359
Cline, G. L. & Son, Inc., Portsmouth, Va.; Building	6137
Clingenpeel Properties, Inc., Fairfax, Va.; Masonry	7189
Cloud's Electrical Service, Martinsburg, W. Va.; Electrical	5198
Coakley and Booth, Inc., New York, N. Y.; Foundations & Docks	4970
Coastal Line Construction Co., Inc., Richmond, Va.; Pub. Utils.-Elect. Lines	1324
Coates & Coleman, Ashland, Va.; Masonry	4543
Cobb, B. C., Richmond, Va.; Building	1649
Cobb & Clemons, Norfolk, Va.; Building	1710
Coble, H. L. Construction Company, Greensboro, N. C.; Building	2246
Cochran Construction Co., Newport News, Va.; Building	6785
Codell Construction Co., Winchester, Ky.; Hwy. & Hy. Const.	311
Coe Construction, Inc., Washington, D. C.; Building	4775
Coe, J. L. Construction Co., Inc., Charlotte, N. C.; Building	2853
Coe & Sons, Inc., Wytheville, Va.; Painting	7583
Cofer Construction Co., Inc., Roanoke, Va.; Pub. Utils.-Telephone Lines	875
Coffey, W. W. & Son, Lexington, Va.; Building	860
Coke, H. F., Norfolk, Va.; Masonry	2125
Colbert, W. A., Newport News, Va.; Building	6889
Cole Painting Service, Portsmouth, Va.; Painting	4776
Cole, R. D. Manufacturing Co., Newnan, Ga.; Public Utilities	2854
Cole Steel Company, Virginia Beach, Va.; Metal Bldgs. & Steel Erect.	6786
Coleman Construction Co., Lynchburg, Va.; Building	541
Coleman, H. M., Richmond, Va.; Building	6651
Coleman, J. M., Jr., Richmond, Va.; Building	6044
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PLUMBING & HEATING

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DRYWALL, PLASTERING  
&  
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SILVER HILL, MARYLAND

## P. C. COOPER

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Public Utilities*

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RD #2 Blountville, Tenn.

H & S Corporation, Norfolk, Va.; Building.....	6804
Hackler-Seymour Metal Works, Inc., Martinsville, Va.; Plbg., Htg. & Sheet Metal.....	1763
Haddad Construction Co., The, Columbus, Ohio; Pub. Utils.—Water & Sewer.....	6121
Haden, S. Stuart, Goochland, Va.; Building.....	3324
Hague, E. S., Richmond, Va.; Building.....	2694
Hahn Contracting Co., Birdsboro, Pa.; Pub. Utils.—Pipe Lines.....	5609
Hailey, W. L. & Co., Inc., Nashville, Tenn.; Hwy., Pub. Utils. & Indus. Piping.....	1816
Hair & Underwood, Norfolk, Va.; Hwy. & Pile Driving.....	4335
Hake, Frank W., Philadelphia Pa.; Rigging & Steel Erect.....	4979
Halder, J. K., Contractor, Chester, Va.; Highway.....	4554
Hale, C. M. Company, Inc., Kensington, Md.; Building.....	4957
Hale Electric Company, Inc., Verona, Va.; Electrical.....	4052
Haley, Chisholm & Morris, Inc., Clifton Forge, Va.; Hwy., Pub. Utils.—Railway.....	7
Halifax Builders Inc., Roanoke Rapids, N. C.; Pub. Utils.—Water & Sewer.....	7321
Halifax Contractors and Builders, Inc., South Boston, Va.; Building.....	7449
Hall, Clarence E., Peterstown, W. Va.; Building.....	3526
Hall, George & Co., Inc., Woodbridge, Va.; Pub. Utils.—Water & Sewer.....	3125
Hall, H. G. & Associates, Inc., Memphis, Tenn.; Building.....	7087
Hall, John A. & Co., Inc., Roanoke, Va.; Highway.....	4525
Hall, Ralph V., Colonial Beach, Va.; Building.....	4616
Hall, Roger B., Bradenton, Fla.; Building.....	3532
Hall, T. Adair, Pulaski, Va.; Building.....	4723
Hall, W. A. & Company, Inc., Norfolk, Va.; Building.....	880
Halpin, Inc., Toledo, Ohio; Pub. Utils.—Water & Sewer.....	5842
Halsstead Electric Company, Portsmouth, Va.; Electrical.....	2117
Hamilton, C. C. Company, Bethesda, Md.; Building.....	5154
Hamilton, J. L. Engineering Co., Charlotte, N. C.; Boiler Instal.....	28
Hamilton, J. L. Engineering Co., Inc., Charlotte, N. C.; Boiler Instal.....	1504
Hamlett, Richard R. Construction Co., Roanoke, Va.; Building.....	5930
Hamman Construction Co., Inc., Winchester, Va.; Building.....	4522
Hammond Masonry Corporation, Sandston, Va.; Masonry.....	5348
Hammond, Milton L., Inc., Tappahannock, Va.; Building.....	6128
Hammond, Robert L., Tappahannock, Va.; Plbg., Htg., Elect. & Bldg.....	4753
Hampshire, John H., Inc., Baltimore, Md.; Plast., Floor., Roof Deck & Partitions.....	1924
Hampton Construction Co., Inc., Hampton, Va.; Highway & Building.....	5931
Hampton Hydronics, Inc., Hampton, Va.; Plbg., Htg. & Air Cond.....	5740
Hampton, John W., Onancock, Va.; Building.....	7612
Hampton Roads Insulation Co., Inc., Norfolk, Va.; Insulation.....	3971
Hanback, William J., Warrenton, Va.; Building.....	135
Hancock, C. W. & Sons, Inc., Lynchburg, Va.; Building.....	3
Hancock Construction Co., Portsmouth, Va.; Building.....	4530
Handy Brothers, Arlington, Va.; Building.....	2920
Hanger Development Company, Fairfax, Va.; Building.....	4909
Hankins & Johann, Inc., Richmond, Va.; Metal Work.....	4087
Hanna Garden Center, Inc., Virginia Beach, Va.; Grad. & Landscaping.....	6657
Hannan East Construction Co., Cleveland, Ohio; Building.....	7613
Harbert Construction Corp., Birmingham, Ala.; Bldg., Hwy. & Pub. Utils.....	3258
Hardaway Contracting Co., Columbus, Ga.; Bldg., Hwy., Pub. Utils. & Hwy. Const.....	3630
Harden and Gaines Brothers, Staunton, Va.; Building.....	2922
Harding, Joseph J., Richmond, Va.; Building.....	2255
Hardwicke, L. T., Richmond, Va.; Building.....	2203
Hardy, Leroy, Franklin, Va.; Building.....	5389
Hare, R. Bruce, Chesapeake, Va.; Building.....	5507
Harford Brothers, Emporium, Pa.; Pipelines.....	5547
Hargis & Hargis, Jamesville, Va.; Building.....	6237
Harkay & Son, Ashland, Va.; Building.....	6502
Harlan & Butterworth Construction Co., Hopewell, Va.; Building.....	6936
Harlow, Herman, Buchanan, Va.; Plbg., Htg. & Elect.....	1693
Harman Electric Shop, Norton, Va.; Electrical.....	4337
Harman, R. L. Electric Co., Manassas, Va.; Electrical.....	6673
Harnier, Roy H., Waynesboro, Va.; Hwy. & Excav.....	5017
Harper Electric Service, Washington, D. C.; Electrical.....	4507
Harrell Electric Co., Suffolk, Va.; Electrical.....	1374
Harrington & Madison, Inc., Midlothian, Va.; Building.....	6169
Harris, C. B. & Company, Inc., Alexandria, Va.; Plbg., Htg. & Air Cond. A-1904	1904
Harris Construction Co., Stuart, Va.; Building.....	6937
Harris, F. W., Inc., Annandale, Va.; Plbg., Htg. & Air Cond.....	4624
Harris, George F., Vienna, Va.; Concrete.....	5337
Harris Heating & Plumbing Co., Inc., Richmond, Va.; Plbg., Htg., Air Cond. & Refrig.....	2318
Harris, Jack, Incorporated, Lynchburg, Va.; Building.....	5741
Harris, R. L. Mechanical Contractor, Norfolk, Va.; Plbg., Mech., Elect. & Pub Utils.—Water & Sewer.....	6238
Harris, Robert H. Co., Charlottesville, Va.; Plastering.....	6239
Harris, Thomas H., Jr., Builder, Inc., Richmond, Va.; Building.....	5790
Harris, W. G. Plumbing & Heating, Radford, Va.; Plbg., Htg. & Air Cond. A-1904	4837
Harrison Associates, Inc., T/a H. S. H. Corp., Washington, D. C.; Electrical.....	7540
Harrison Construction Co., Petersburg, Va.; Building.....	7126
Harrison, G. E. & Sons, Inc., Richmond, Va.; Plbg., Htg. & Air Cond.....	4450
Harrison, Paul J., Emporia, Va.; Building.....	7322
Harrison-Wright Co., Inc., Charlotte, N. C.; Pub. Utils. & Elect.....	306
Harrisonburg Electric Supply Co., Inc., Harrisonburg, Va.; Electrical.....	3753
Harrop Ceramic Service Co., Columbus, Ohio; Tunnel Kilns.....	4338
Harshbarger, Rollin M., Mt. Solon, Va.; Building.....	3550
Hartman, Charles L., Chester, Va.; Bldg. & Mech.....	4296
Hartman, J. Harvey, Ashland, Va.; Building.....	2697
Hartman, Lee & Sons, Inc., Roanoke, Va.; Sound & Visual Systems.....	7038
Hartman-Wa'sh Painting Co., St. Louis, Mo.; Painting.....	6168
Harvard Builders, Inc., Norfolk, Va.; Building.....	4980
Harvey Construction Co., Inc., Kensington, Md.; Building.....	3453
Harvey, William A., Manassas, Va.; Building.....	7406
Harwell Construction Co., Inc., Orange, Va.; Bldg., Hwy. & Pub. Utils.....	7407

Harwell, Edward E. Construction Co., Orange, Va.; Building	1133	Hoback, Rufus N., Wytheville, Va.; Building	5508
Harwood Construction Co., Newport News, Va.; Building	171	Hobson, A. Loyd, Jr., Richmond, Va.; Building	2602
Hasco Builders, Inc., Norfolk, Va.; Building	5772	Hodges Lumber Corp., Roanoke, Va.; Building	4037
Hass, J. I. Company, Inc., Jersey City, N. J.; Painting & Decorating	3866	Hodgson Construction Corp., Virginia Beach, Va.; Building	4091
Hastings, Glen T. Co. Builders, Colonial Heights, Va.; Building	7500	Hogan, R. S., Inc., Silver Spring, Md.; Building	6558
Hatchers Plumbing & Heating, Leesburg, Va.; Plbg. & Htg.	1349	Holderfield, L. S., Petersburg, Va.; Grad. & Excav.	7426
Haughton Elevator Company, Div. of Toledo Scale Corp., Toledo, Ohio; Elevators & Escalators	225	Holderfield, R. D., Colonial Heights, Va.; Excav. & Grading	7323
Hauser, Charles J., Virginia Beach, Va.; Building	2134	Holladay Brothers, Inc., Gordonsville, Va.; Building	2235
Hauser Construction Company, Washington, D. C.; Building	4050	Holland, Raymond Corporation, Ripley, W. Va.; Building	3552
Hauserman, E. F. Co., The, Cleveland, Ohio; Metal Partitions & Acous.	3996	Hollin Hills, Alexandria, Va.; Building	7225
Hausman Steel Company, The, Toledo, Ohio; Concrete Forms	4720	Holloway Construction Co., Fredericksburg, Va.; Building	1886
Haverhill Contracting Co., Inc., White Marsh, Md.; Highway	7614	Holmberg Construction Co., Jacksonville, Fla.; Building	6939
Hawkins & Cox, Inc., Vinton, Va.; Steel Erection	1424	Holston River Paving Corp., Marion, Va.; Highway	5392
Hawkins, H. A. & Company, Ettrick, Va.; Plbg., Htg. & Air Cond.	6285	Holston Steel Structures, Inc., Bristol, Tenn.; Building	927
Hawkins, J. E. & W. H., Orlando, Fla.; Electrical	1229	Holt Brothers, Incorporated, Falls Church, Va.; Concrete	5717
Hawthorne, R. C., Arlington, Va.; Building	3867	Holt Construction Co., Inc., Graham, N. C.; Building	3553
Haycox Construction Co., Inc., Virginia Beach, Va.; Building	6240	Home Builders of Lynchburg, Inc., Lynchburg, Va.; Building	3962
Hayden, Reid, Inc., Richmond, Va.; Insulation	648	Home Modernization Center, Norfolk, Va.; Building	7324
Hayes Associates, Inc., Newport News, Va.; Building	6989	Honeywell, Inc., Minneapolis, Minn.; Control Devices	4839
Hayes, Fred, Plumbing & Heating, Inc., Bristol, Va.; Plbg., Htg. & Air Cond.	5421	Hoff & Neill, Inc., Alexandria, Va.; Building	7177
Hayes, George L., Norfolk, Va.; Building	1348	Hooper Developers, Incorporated, Falls Church, Va.; Building	6636
Haynes, R. Hugh Company, Inc., Williamsburg, Va.; Plbg., Htg. & Air Cond.	6271	Hooper, E. N. Construction Co., Falls Church, Va.; Building	5034
Head Construction Co., Washington, D. C.; Building	6113	Hooper, Eugene N., Contractor, Falls Church, Va.; Building	3634
Heath, A. O., Chester, Va.; Building	6703	Hoosier Engineering Company, Columbus, Ohio; Public Utilities	895
Heath Roofing Company, Hampton, Va.; Roof, Sht. Mtl. & Waterproof	7223	Hope's Windows, Inc., Jamestown, N. Y.; Metal Windows	2660
Heating & Cooling, Inc., Falls Church, Va.; Heating & Air Cond.	7039	Hopke, William B. Company, Inc., Alexandria, Va.; Highway & Sewers	5802
Hechler Brothers, Inc., Highland Springs, Va.; Highway	1664	Hopkins, G. J., Inc., Roanoke, Va.; Mech. & Elect.	4928
Hedin Construction Corporation of Washington, Washington, D. C.; Building	6639	Horne Brothers, Inc., Newport News, Va.; Bldg. & Mech.	1019
Hedrick Bros., Danville, Va.; Painting	5603	Hornier Elevator Co., Inc., Washington, D. C.; Elevators	3963
Hedrick Construction Co., Chatham, Va.; Building	5548	Horton, Curtis S., Galax, Va.; Hwy., Excav., Grad. & Dams	5663
Hedrick, R. R. and Company, Inc., Newport News, Va.; Masonry	4642	Horton, Frank E. Construction Co., Fairfax, Va.; Carpentry & Bldg.	7428
Heffron Company, Inc., Washington, D. C.; Plbg., Htg. & Air Cond.	1153	Hotel, Harvey W., Inc., Rockville, Md.; Refrig., Htg. & Air Cond.	3175
Heflin, Robert B., Fredericksburg, Va.; Plbg., Htg. & Air Cond.	1926	Houck, Don L., Fredericksburg, Va.; Building	3964
Heiselman, S. W., Charlottesville, Va.; Building	6749	Housing Engineering Company, Baltimore, Md.; Building	5007
Heldreth, J. Clarence, Tazewell, Va.; Building	278	Houston Contracting Company, Houston, Texas; Pipe Lines	6789
Helmerich & Payne, Inc., Tulsa, Okla.; Gas Disp. Systems, Power & Tele. Lines & Stats.	7101	Houston, R. R. Sheet Metal Works, Hampton, Va.; Roof, & Sht. Mtl.	5664
Helms, E. F., Martinsville, Va.; Building	4600	Houston & Wood Construction Co., Inc., Manassas, Va.; Bldg. & Carpentry	2455
Helms Roofing Corp., Martinsville, Va.; Roofing & Sheet Metal	7186	Hover-Jones Construction Co., Inc., South Hill, Va.; Building	7071
Helsing Brothers, Inc., Washington, D. C.; Highway	1470	Ho-War Plumbing Corp., McLean, Va.; Plbg. & Htg.	3574
Helsing Company, Inc., Washington, D. C.; Highway	5248	Howard Construction Co., Inc., Greensboro, N. C.; Public Utilities	2137
Hebny, Frank J., Richmond, Va.; Building	6596	Howard, G. L., Inc., Rockville, Va.; Sewers & Drainage	7128
Henderson Builders, Inc., Abingdon, Va.; Building	6352	Howard, M. E. & Son, Inc., Richmond, Va.; Building	4276
Henderson, David L., Fredericksburg, Va.; Bldg., Excav. & Grad.	5390	Howe, Charles W., Arlington, Va.; Building	7460
Henderson, Levert, Fredericksburg, Va.; Building	7127	Howell Landscape Company, Sanford, N. C.; Swim. Pools & Grading	5393
Hendrick Construction Co., Inc., Richmond, Va.; Building	5797	Howland, Fred, Inc., Miami, Fla.; Bldg. & Pub. Utils.	5973
Henkels & McCoy, Inc., Philadelphia, Pa.; Telephone Lines	4946	Hoy, L. J., Inc., Norfolk, Va.; Building	6108
Henley & Gillespie, Bristol, Va.; Electrical	1596	Hoy, W. F., Staunton, Va.; Lath. & Plast.	5394
Hennage & Tate, Lerty, Va.; Building	5743	Hubbard Electric Co., Inc., Lynchburg, Va.; Electrical	1881
Hennigh, H. E., Inc., Cedartown, Ga.; Building	6391	Hubbard, John William, Mechanicsville, Va.; Building	7616
Henry Construction and Building Supply Co., Inc., Appalachia, Va.; Bldg. & Masonry	5932	Huber, Hunt & Nichols, Inc., Indianapolis, Ind.; Building	5665
Henry, Homer E., Inc., Falls Church, Va.; Drywall & Insulation	6241	Hubscher, Dieterich & Coleman, Inc., Washington, D. C.; Building	2338
Henry, Lawrence E., Fairfax, Va.; Building	2736	Hudgins, Allen P., Hollins, Va.; Building	4678
Henry & Taylor, Builders, Kingsport, Tenn.; Building	6392	Hudgins & Pace, Roanoke, Va.; Hwy. & Pub. Utils.	5491
Hensley, Grady S., Bristol, Tenn.; Building	7660	Hudson, J. Carlton, Jr., Norfolk, Va.; Hwy., Pub. Utils.—Water & Sewer & Bldg.	5395
Herbert Bros., Inc., Springfield, Va.; Framing & Finishing	7200	Huffman-Wolfe Company, The, Columbus, Ohio; Mechanical	3869
Hercules Concrete Pile Co., Ridgefield, N. J.; Pile Driving	3455	Hughes, A. W., Sheet Metal Corp., Norfolk, Va.; Roof., Htg., Air Cond. & Sht. Mtl.	6455
Hercules Construction Corp., Fairfax, Va.; Bldg., Hwy. & Pub. Utils.	6500	Hughes & Dalton Construction Co., Danville, Va.; Masonry	6569
Herre Bros., Inc., Harrisburg, Pa.; Mech. & Elect.	6206	Hughes-Foulkrod Construction Co., Philadelphia, Pa.; Building	183
Herrell Contracting Company, Inc., Richmond, Va.; Pub. Utils.—Water, Sewer & Gas	3925	Hughes, Joseph F. & Co., Inc., Baltimore, Md.; Building	1433
Hertzler Brothers, Inc., Newport News, Va.; Building	6075	Hughes-Keegan, Inc., Richmond, Va.; Railroad & Public Utilities	934
Herzig, Raymond C., Baileys Crossroads, Va.; Excav. & Grad.	6938	Hughes, W. L. Construction Co., Norfolk, Va.; Building	2568
Hess, Thomas C., Springfield, Va.; Building	4587	Hulbert Plumbing & Heating Co., Norfolk, Va.; Plbg. & Htg.	691
Hesse & Hurt, Inc., Roanoke, Va.; Painting & Decorating	2923	Hummer, Robert H., Incorporated, Millwood, Va.; Building	3575
Hesson, B. G. Construction Co., Inc., Lynchburg, Va.; Building	4051	Humphrey, John F. Co., Inc., Knoxville, Tenn.; Pub. Utils. & Mech.	3298
Heuay, Cliff R., Roanoke Rapids, N. C.; Building	6053	Humphreys, George B. Inc., Virginia Beach, Va.; Building	5921
Hewitt-Robins Incorporated, Stamford, Conn.; Materials Handl. & Proc. Systems	3524	Humphreys & Harding, Inc., New York, N. Y.; Bldg. & Hwy. Concrete	3965
Heyl & Patterson, Inc., Pittsburgh, Pa.; Material Handl. Equipment	128	Humphries, Marvin E., Stuarts Draft, Va.; Building	4555
Heywood-Wakefield Co., Gardner, Mass; Furn. & Fixts. Instal.	7671	Hundley, Cecil R., Martinsville, Va.; Excav. & Grading	7325
Hickerson Electric Service Corp., Centerville, Va.; Electrical	7459	Hundley, V. L. Co., Inc., Newport News, Va.; Masonry	5550
Hickory Construction Co., Inc., Hickory, N. C.; Bldg., Pub. Utils.	650	Hungerford, Inc., Richmond, Va.; Htg., Air Cond., Plbg. & Elect.	1906
Hicks & Ingle Co., Norfolk, Va.; Mech & Bldg.	968	Hungerford, J. C., Inc., Richmond, Va.; Painting & Decorating	5349
Hicks & Ingle Company of Virginia, Inc., Norfolk, Va.; Plbg., Htg. & Air Cond.	6805	Hunkin-Conkey Construction Co., The, Cleveland, O.; General—Unclassified	3176
Higgerson-Buchanan, Inc., Chesapeake, Va.; Highway	4389	Hunksaker Electric Company, Coeburn, Va.; Elect. Power & Tele. Lines	6806
High Point Sprinkler Co., Inc., High Point, N. C.; Sprinkler Systems	2537	Hunsberger & Secret, Centreville, Va.; Building	7477
Highway Supply Corporation of Maryland, Jessup, Md.; Guard Rail	4515	Hunt Construction Co., Inc., Durham, N. C.; Building	3212
Hill Construction Co., Fredericksburg, Va.; Concrete	4089	Hunt Contracting Co., Norfolk, Va.; Bldg., Pub. Utils., Conc. & Bridges	2701
Hill Heating & Air Conditioning Co., Richmond, Va.; Refriger., Htg. & Air Cond.	4981	Hunter, Morris, Inc., Richmond, Va.; Electrical	1031
Hill & Kimmel, Inc., Silver Spring, Md.; Bldg., Plbg. & Htg.	2924	Hunter & Walden Co., Inc., Charlotte, N. C.; Pole Lines	5163
Hill & Kutz, Inc., Buena Vista, Va.; Building	4396	Huntington & Guerry Electric Co., Greenville, S. C.; Electrical	1546
Hill, Marvin E., Virginia Beach, Va.; Building	7224	Hurley, J. E. Machine & Boiler Works, Inc., Washington, D. C.; Heating Plants	5210
Hill, Wilson V., Norfolk, Va.; Building	2738	Hurlock, James B., Sr., Falls Church, Va.; Building	6674
Hilton Corporation, Tabbs, Va.; Building	5391	Hurst Construction Co., Inc., Manassas, Va.; Building	7450
Hines Electric Shop, Radford, Va.; Electrical	1698	Hurt, Charles Wm., Charlottesville, Va.; Building	6507
Hinkle Contracting Corporation, Paris, Ky.; Highway & Fencing	4166	Hurt, Clarence R., Kenbridge, Va.; Building	5745
Hinzmann & Co., Inc., Brooklyn, N. Y.; Store Fixtures	7615	Hurt Construction Company, Radford, Va.; Building	1875
Hires Turner Glass Company, Alexandria, Va.; Glass, Glazing & Window Erect.	6459	Huskey, Ralph Contractor, Inc., Newport News, Va.; Htg. & Air Cond.	7297
Hite Tile Company, Collinsville, Va.; Tile	5106	Hutchison Bros. Excavating Co., Inc., Washington, D. C.; Excav. & Grading	5551
Hitt Decorating Contracting Co., Inc., Arlington, Va.; Building	5319	Huzek and Barton, Richmond, Va.; Building	4924

Hyman Refrigeration Co., Inc., Richmond, Va.; Plbg., Htg., Refrig. & Air Cond.

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Johnson, Arthur E., Rockville, Va.; Building	7329
Johnson Bros. Building Supplies, Inc., Abingdon, Va.; Building	2928
Johnson, G. C. Company, Inc., Welch, W. Va.; Building	7197
Johnson, Grier S., Inc., Virginia Beach, Va.; Hwy., Pub. Utils.— Water & Sewer	886
Johnson & Hilliard, Inc., Kingsport, Tenn.; Roof. & Sht. Mtl.	3966
Johnson & Joliff, Inc., Va. Beach, Va.; Excav. & Grad.	7618
Johnson, John W., Inc., Washington, D. C.; Painting	1591
Johnson, M. D. & Co., Inc., Norfolk, Va.; Building	4167
Johnson & Pendry Construction Co., Inc., Bristol, Va.; Hwy. & Pub. Utils.	6326
Johnson, R. H. Construction Co., Winston-Salem, N. C.; Pub. Utils.—Water & Sewer Lines	7069
Johnson Service Company, Milwaukee, Wis.; Instal. of Automatic Cont. Systems & Elect.	5249
Johnson, W. P. & Sons, Petersburg, Va.; Building	7103
Johnston Electric, Pennington Gap, Va.; Electrical	5666
Johnston, Guy Construction Co., The, Steubenville, Ohio; Building	2140
Johnston, Robert L. Inc., Covington, Va.; Building	7423
Johnston, Sidney R., Arlington, Va.; Hwy. & Pub. Utils.	1023
Johnston, Sidney R., Inc., Arlington, Va.; Hwy. & Sewer Lines	7201
Johnston-Vest Electric Corp., Roanoke, Va.; Htg., Air Cond. & Elect.	4788
Jolly, C. Y. Co., Inc., Newport News, Va.; Building	4933
Jones, Edgar K., Jr., Inc., Arlington, Va.; Plast. & Drywall	5803
Jones, Edward Lee, Holland, Va.; Building	7263
Jones Electric Co., Wytheville, Va.; Electrical	6994
Jones Electrical Company, Inc., Johnson City, Tenn.; Electrical	3460
Jones, Floyd W., Remlik, Va.; Building	6508
Jones, G. Marcus, General Contractors, Inc., Morristown, Tenn.; Bldg. & Pipe Lines	7461
Jones, George E. & Sons, Inc., Amherst, Va.; Building	6013
Jones, Gus M., Jr., Portsmouth, Va.; Building	5845
Jones, J. A. Construction Co., Charlotte, N. C., General-Unclassified	91
Jones, J. Lawson Construction Co., Inc., Clarksville, Va.; Hwy. & Bridges	7102
Jones, Jiroud & Co., Atlanta, Ga.; Building	5250
Jones Masonry Company, Fairfax, Va.; Masonry	7017
Jones, Norris E., Jr., Colonial Heights, Va.; Building	7619
Jones, Otis W. Electrical Contractor, Richmond, Va.; Electrical	5974
Jones, R. W., Inc., Hampton, Va.; Building	6509
Jones Realty & Construction Corp., Richmond, Va.; Building	3757
Jones, W. Andrew, Virginia Beach, Va.; Masonry	2328
Jones, W. B. Plumbing & Heating Co., Chesapeake, Va.; Plbg., Htg. & Air Cond.	2785
Jones, W. Jennings Construction Co., Inc., Washington, D. C.; Building	3705
Jones, Warner W., Portsmouth, Va.; Building	1766
Jones, Willie D., Portsmouth, Va.; Bldg. & Masonry	5214
Jo-Pa Company, Richmond, Va.; Swim. Pools & Bldg.	5553
Jordan Construction Co., Inc., Washington, D. C.; Building	3995
Jordan, Dewey, Inc., Frederick, Md.; Hwy. & Steel Erect.	5908
Jordan, E. E. Plumbing & Heating, Richmond, Va.; Plbg. & Htg.	4684
Jordan, Maddrey B., Norfolk, Va.; Building	3234
Jordan, W. M. Company, Inc., Newport News, Va.; Bldg., Pub. Utils.—Water & Sewer	4636
Jorss, A. F. Iron Works, Inc., Arlington, Va.; Metal Work	3064
Jowett Incorporated, Clinton, Md.; Plbg., Htg., Vent. & Air Cond.	6445
Joy, B. Frank Company, Inc., Washington, D. C.; Public Utilities	3758
Joynes, John Thomas, Tasley, Va.; Building	5509
Judd, Ted Construction Co., Charlotte, N. C.; Pipe Lines	6878
Julian's Masonry Contractors, Chesapeake, Va.; Masonry	7228
Julmar Corporation, Virginia Beach, Va.; Masonry	7202

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J. D. Electric Company, Williamsburg, Va.; Electrical	6244
J & M Construction Co., Inc., Danville, Va.; Building	5108
JSC Incorporated, Falls Church, Va.; Building	3457
Jackson, John W., Sr., Herndon, Va.; Building	6172
Jackson, K. W. Company, Kingsport, Tenn.; Plast., Acous. & Painting	5109
Jackson Pipe Line Construction Co., Clendenin, W. Va.; Pipe Lines	3555
Jackson, Samuel H., Fredericksburg, Va.; Masonry	7527
Jackson, Wiley N. Company, Roanoke, Va.; Hwy., Pub. Utils. & Bldg.	6656
Jackson's Shoring & Scaffold Co., W. Chesapeake, Va.; Concrete Forms	7257
Jacobs Construction Co., Jacksonville, Fla.; Building	7592
Jacobs, Samuel Tilden, Hurt, Va.; Building	3756
Jamerson, J. E. & Sons, Inc., Appomattox, Va.; Building	6747
James Construction, Inc., Falls Church, Va.; Building	2539
James, Gordon C., Morrisville, Va.; Building	6940
James, Graham M., Herndon, Va.; Building	3135
James, J. H., Goldvein, Va.; Building	6941
James Steel Fabricators, Inc., Alexandria, Va.; Steel Erection	6942
James, W. O. and Son, Roanoke, Va.; Building	6842
Jamestown Metal Products, Inc., Jamestown, N. Y.; Hosp. Equip.	5338
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McLaughlan, E. & Sons, Inc., Richmond, Va.; Power Plant Installation.....	3813
McLean Contracting Co., Baltimore, Md.; Marine, Hwy. Const.....	100
McLean, Geo. T. Co., Inc., Portsmouth, Va.; Building.....	143
McLeod Construction Corp., Springfield, Va.; Pub. Util.—Water & Sewer.....	2350
McNeil, I. N., Roanoke, Va.; Roofing & Sheet Metal.....	2141
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McShain, John, Inc., Philadelphia, Pa.; Building.....	2862
McWhirt, Alfred H., Fredericksburg, Va.; Building.....	4095

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MBG Construction, Inc., Washington, D. C.; Building.....	7627
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Margold Electric Co., Inc., Yonkers, N. Y.; Electrical.....	1386
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Markowitz Bros. (Del.) Inc., Washington, D. C.; Plbg., Htg., Air Cond. & Piping.....	7249
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Marquis, Robert R., Portsmouth, Va.; Building.....	1116
Marquis, Robert R., Inc., Portsmouth, Va.; Bldg. & Pub. Util.....	4936
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Marshall, Robert C. Ltd., Washington, D. C.; Htg., Air Cond. & Elect.....	6408
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Marshall Steel Co., Inc., Norfolk, Va.; Building.....	3929
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Martin & Gass, Inc., Merrifield, Va.; Pub. Util.—Water & Sewer.....	2883
Martin, George C., Inc., Washington, D. C.; Building.....	3698
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Martin, Luke W., Newport News, Va.; Building.....	5562
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Martinsville Iron & Steel Co., Inc., Martinsville, Va.; Metal Erection.....	5888
Martone, L. J. & Associates, Va. Beach, Va.; Bldg. & Reinforced Concrete.....	7269
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Iachel Art Bronze Co., Inc., The, Covington, Ky.; Metal Work.....	3075
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Iddleton, W. B., Norfolk, Va.; Plumbing & Heating.....	1197
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Iidwestern Contractors, Inc., Wheaton, Ill.; Pipelines.....	6517
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Iill Branch, Inc., Grundy, Va.; Pub. Util.—Water & Sewer & Bldg.....	7232
Iillard, W. W. Co., Takoma Park, Md.; Building.....	5220
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Iiller, Blair & Associates, Inc., Alexandria, Va.; Drywall & Plastering.....	7433
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Iiller Construction Co., Inc., Vincennes, Ind.; Pub. Util. & Elect.....	750
Iiller & Dudley, Lynchburg, Va.; Building & Concrete.....	7530
Iiller, E. N. & Son, Roanoke, Va.; Building.....	3377
Iiller, Easley, Honaker, Va.; Building.....	7294
Iiller Electric Co., Inc., Salisbury, Md.; Electrical.....	2358
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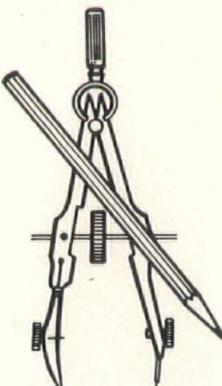
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Virginia Beach Builders & Developing Co., Inc., Virginia Beach, Va.; Bldg.....	7482		
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Virginia Community Builders, Inc. of Annandale, Washington, D. C.; Bldg.....	4866		
Virginia Contracting Company, Bedford, Va.; Electrical.....	7539		
Virginia Elevator Company, Inc., Richmond, Va.; Elevator Installation.....	4141		
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Virginia Fireproofing Corp., Springfield, Va.; Brick Masonry.....	5031		
Virginia Heating & Equipment Co., Richmond, Va.; Htg. & Air Cond.....	3492		

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Weaver, W. H. Construction Co., Inc., Greensboro, N. C.; Building	2269	Whitlock Construction Co., Mineral, Va.; Building	2064
Webb Plumbing & Heating, Inc., Covington, Va.; Plbg., Htg. & Air Cond.	5865	Whitlock-Dunn, Inc., Portsmouth, Va.; Building	A-2195
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Wente Construction Co., Inc., Hamilton, Ohio; Electrical	5688	Williams Construction Co., Inc., Baltimore, Md.; Highway	4577
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Western Industries, Inc. of Oklahoma, Tulsa, Okla.; Pipe Lines, Pump, Stat. & Stor. Tanks	6998	Williams, J. J., Rocky Mount, N. C.; Pub. Util.—Water & Sewer	6575
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Whitley, Inc., Richmond, Va.; Roof, Sht. Mtl., Siding & Waterproofing	7647	Wilson & Nye Masonry Contractors, Inc., Hopewell, Va.; Masonry	7092

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## GENERAL CONTRACTORS

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Wilton, J. A., Jr., Lathing & Plastering Contractor, Richmond, Va.; Lathing & Plastering.....	6038
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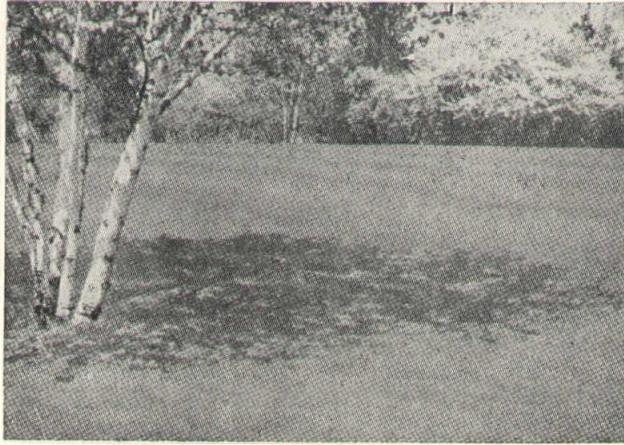
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(from The Brandt Company, Inc.)	
Progressive Construction Company, Inc., Farmville, Va.; Plbg., Htg. & Bldg.	3538
(from Southside Plumbing Co., Inc.)	

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**ROSTER OF REGISTERED CONTRACTORS: SUPPLEMENT, AUGUST 1965**

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### The "Patients" Grow Im-patient

(Continued from page 5)

the ear, the alimentary canal, the foot—  
—with no relation to the whole man.

By the statement of all doctors, it is  
no longer possible for one doctor to  
know the whole man, and I for one  
accept this statement without reservation.  
Without the specialized knowl-  
edge of a pediatrician, one of my  
daughters would have grown up with  
a defective hip; the symptom that led  
to its detection, and cure, would not  
conceivably have been observed by the  
old family doctor who delivered the  
baby, gave his vaccination, and looked  
after sister's measles and granny's  
rheumatism in passing, and then pre-  
scribed glasses after the infant had  
grown up. It is right and proper that  
a specialist now operate in each of those  
fields. Yet, the patient still needs to  
have a medical authority responsible  
for the whole man.

Needless to say, socialized medicine  
will not achieve this, nor does the  
general public actually expect it to.  
The patient does not know what to  
expect of socialized medicine, since he  
regards it largely as a protest against  
current medical practices. Even though  
I have been fortunate in being in the  
care of highly considerate doctors, my  
own sicknesses in the past few years  
have simply been more expensive than  
I could afford, including the frightful  
costs of drugs. I can understand the  
mounting protest against a profession  
including the drugs prescribed, enrich-  
ing itself off human illness and mis-  
fortune. The doctors do not control  
the drug industry, but their care of  
patients includes turning the victim  
over to be gouged by drug-makers  
whom I regard as a barbarous vestige  
of the Robber Baron age at its worst.  
It is where drugs enter that the aver-  
age family is justified in making an  
objection that will bring the treatment of  
human ailments within a reasonable  
proportion of a family budget—after  
taxes.

If public demand and the govern-  
mental drift attempt a solution of the  
high cost of illness through socializa-  
tion of medicine, my personal belief,  
said, is that the remedy will be worse  
than the cure. One evil will be rem-  
edied by a worse one. But, to repeat, the  
evil of cost is only what the public  
thinks it is striking at; it is a tangible  
objective in an obscure area of essentially  
emotional protest. Basically, as a  
revered figure, the doctor has had to

Having failed through no fault of his own to live up to the idealized  
"image" (though not repudiating the

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seems unthinkable that a person should demand a medical system in which he paid for getting well, with some modicum of convenience to himself.

I would suggest that doctors regard themselves more as mechanics, stop referring to non-medical people as "laymen" (with the implication that doctors represented a learned profession and the "laity" was unlearned), and, instead of defending their practices against attacks, make some moves toward inaugurating a system that worked as well as a garage.

However, if I were being paid to give this advice to the medical profession, I would not expect doctors to follow it. Organization would violate *their* own self-images. Yet, I will venture one prediction: either the medical profession organize itself on an efficient basis, where patients can be treated as well as automobiles are—all the parts *and* the whole person—in a coherent operation at reasonable cost (to purse, to time, and to the patients' convenience), or the government will step in. With no awe to stand between the doctor and the patient, the public *will* be served.

As of right now, the "patients" are growing *in*-patient, and think of themselves more as victims. They *are* victims of a system, in which the doctors are also caught. The doctors, however, can do something to change the system. The chances are that they probably will not act voluntarily. Nor can they be reproached for not acting voluntarily by anyone sympathetic to individual initiative and enterprise. But doctors must face the gritty fact that individual initiative and enterprise can be supported only when the public gets what it wants. In today's market, if you insist upon doing what you want in the way you want it, you must desire modestly and not expect the rewards that come to crowd-pleasers.

Doctors of the nation, you are not leading the crowds: whose fault it is matters not in the least; once you live by the public, the public calls the tune. Doctors, with their professional memories of the prestige of another era, apparently assume their privilege immunizes them from the rule of their customers—called, with a charmingly quaint vestige of another day, "patients." Personally, I'm only sorry they've got to find out for themselves and will not take action to forestall the inevitable.

*Clifford Dowdey*

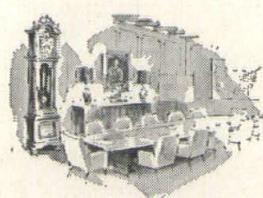
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## IN OUR MAIL BAG

• Space has prevented us from sooner acknowledgment of the many letters expressing appreciation of our July issue which featured the Counties of the Commonwealth.

We particularly appreciated the friends who took the trouble to call to our attention several errors and we certainly wish to share the corrections as addenda for the purpose of anyone who may be using that issue for reference purposes.

### ONE: THIS IS NOT PALACE GREEN



...but MAGNOLIA, Mathews County

### THIS IS PALACE GREEN, Mathews County home of Mr. and Mrs. John Warren Cooke.



According to Miss Dahlia E. Callis, Mathews County Librarian, who was kind enough to identify the homes properly, the old mill shown in the Mathews County article may be the one at "Poplar Grove." If so, repairs have been made since the picture—apparently quite an ancient one—was taken, and the Mathews Historical Society wants very much to open it to the public but can't see how to do so without creating a nuisance for the residents of "Poplar Grove."

A further omission in this locality concerned the fact that the North River borders both Gloucester and Mathews counties.

### TWO: THIS IS NOT MECKLENBURG COUNTY COURT HOUSE



### THIS IS MECKLENBURG COUNTY COURT HOUSE



For this, our thanks to N. G. Hutcheson, Clerk of the Mecklenburg County Circuit Court.

An admirer who often generously writes to express his appreciation, writes now "just to keep the records straight."

Mr. Henry A. Wise, of Craddockville, says with reference to our statement that Northampton became a separate county from Accomack in 1642: "Instead of becoming a separate county in 1642 the name of the county, Accawmacke, was changed to Northampton but what we know as Accomack and Northampton now was still one county. It was not until 1662 that the separation of the one county took place, with the boundary lines being established as they are today. "The first Court for Accomack County as it is today was held in January, 1663. The Court records from 1632 to 1662 are in the Northampton Court House at Eastville, and as the reference to Northampton County stated are the oldest continuous set of Court records in America. The Federal Army took control of the Eastern Shore very soon after the beginning of the Civil War and apparently the only damage to buildings or records was to several churches that the Army used for horse stables."

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The twenty-ninth annual Rose Show of The Garden Club of Virginia, sponsored by the Virginia Beach Garden Club, will be held on Wednesday, October 6 from 3 to 9 p.m. (EST) and Thursday, October 7 from 10 a.m. to 4 p.m. at the Cape Colony Club, Atlantic Avenue at 57th Street, Virginia Beach.

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Some pavements must be built with cracks. The cracks are necessary to permit expansion and contraction with temperature change. These pavements have very little fatigue resistance and are brittle. Vibration or repeated flexure under traffic create more cracks. More cracks lessen impact resistance, etc., etc.

Some pavements that *appear* to be Asphalt crack after construction. These generally are reflected cracks—cracks that developed in the brittle base under the thin riding surface. These cracks also increase in size and number with time, and cause pavement failure.

There is a solution to cracks in a pavement. Build a pavement that is not rigid and brittle, that requires no expansion or contraction cracks, that will not develop reflection cracks. Build an all-Asphalt pavement. This pavement will be remarkably impact and fatigue resistant and will "give" under traffic loads—without cracking. It will ride better, be safer, look better, last longer and cost less. This pavement is Deep-Strength Asphalt concrete (Asphalt-surface on Asphalt-base).

### **What pavement solves the de-icing damage problem?**

Results of an exacting test conducted by engineers of The Asphalt Institute have now proven conclusively that Asphalt pavements *are not damaged* by either sodium or calcium chlorides normally used on roads in winter. A duplicate test-series using ammonium sulfate and nitrate de-icing salts resulted in similar findings. (For a complete report of this significant test, see Highway Research Board Record No. 24, published by the Highway Research Board, 42nd Annual Meeting.)

### **What is stage construction?**

Stage construction is a progressive road-building process that provides the road that is needed *now* and defers until tomorrow the construction that will be needed *then*, built with funds that will become available *then*.

Most of our existing roads in the United States represent a form of stage construction. Primitive trails were developed into wagon roads—later they were improved by layers of rock or gravel; and finally, they were widened, straightened and asphalt-surfaced as the need developed.

Modern stage construction is more important than ever. It can be accomplished in two ways. First, there is stage construction in *depth*. Here, a usable heavy-duty Asphalt-base is built, with one or more Asphalt riding courses to be added later when needed. Second, there is stage construction in *width*, building today the lanes that are sorely needed to relieve traffic congestion, while reserving right-of-way for additional future lanes when traffic needs increase.

Stage construction is a key to a solvent highway program!



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